A8720-1A

POTASH & PHOSPHATE INSTITUTE
TOTAL POTASH SALES (Short Tons K_2O)

AGRICULTURAL STATE	SEPTEMBER 1985	SEPTEMBER 1984	JULY 1985-SEPT 1985	JULY 1984-SEPT 1984
Alabama	5,599	12,150	22,044	26,417
Arizona	26	5	63	48
Arkansas	3,228	6,004	6,450	10,516
California	4,661	5,845	10,384	11,181
Colorado	213	237	532	687
Connecticut	270	136	678	734
Delaware	2,206	1,548	2,925	6,915
Florida	9,681	16,392	23,557	30,429
Georgia	10,081	7,899	20,752	31,443
Hawaii	2,306	3,936	2,290	3,973
Idaho	1,567	1,868	3,679	3,573
Illinois	104,079	112,142	244,745	290,210
Indiana	56,684	52,485	98,086	156,701
Iowa	51,395	59,632	138,756	229,751
Kansas	2,921	4,167	7,000	7,998
Kentucky	6,556	10,489	23,577	33,322
Louisiana	3,117	2,916	7,242	6,506
Maine	60	422	225	1,223
Maryland	1,469	2,451	2,429	5,389
Massachusetts	338	815	734	1,241
Michigan	23,239	26,377	55,197	76,035
Minnesota	25,946	43,054	70,021	127,572
Mississippi	1,228	3,166	3,653	10,983
Missouri	21,425	22,104	56,493	59,035
Montana	939	994	1,585	2,394
Nebraska	1,117	2,426	3,455	5,893
New Hampshire	59	60	182	161
New Jersey	424	461	1,091	1,472
New Mexico	663	137	1,332	615
New York	3,545	4,352	9,591	13,748
North Carolina	(1,441)	7,368	20,266	14,093
North Dakota	2,916	1,914	5,148	6,347
Ohio	56,660	53,064	129,400	154,631
Oklahoma	2,707	8,434	5,996	23,726
Oregon	2,171	2,542	3,708	6,137
Pennsylvania	2,636	5,385	8,620	9,979
Rhode Island	108	61	310	509
South Carolina	4,623	2,868	11,141	9,742
South Dakota	358	525	1,276	1,440
Tennessee	16,058	10,510	27,347	33,807
Texas	8,469	12,965	24,926	37,723
Utah	1,167	425	134	697
Vermont	121	310	1,099	1,216
Virginia	13,699	5,985	22,868	10,556
Washington	1,438	1,635	6,798	7,015
West Virginia	191	73	354	944
Wisconsin	22,374	32,822	67,408	90,452
Wyoming	79	15	236	159
TOTAL U.S.	479,376	551,571	1,155,783	1,565,338
CANADA				
Alberta	1,707	949	2,829	2,924
Br.Columbia	59	91	291	246
Manitoba	916	1,955	1,403	4,179
New Brunswick	167	(7,294)	-	3,271
Newfoundland	-	-	108	432
Nova Scotia	80	2,527	1,226	2,527
Ontario	8,026	19,432	27,031	58,401
Pr.Edw.Isle	47	152	(304)	696
Quebec	22,026	19,342	27,234	23,277
Saskatchewan	486	744	947	1,286
TOTAL CANADA	33,514	37,898	60,765	97,239
EXPORTS	234,749	292,343	609,533	923,579
TOTAL AGRIC.	747,639	881,812	1,826,081	2,586,156
Non-Ag U.S.	29,987	32,548	93,330	87,687
" " Canada	1,910	2,070	6,566	5,980
" " Exports	3,895	851	12,866	12,859
TOTAL NON-AGRIC.	35,792	35,469	112,762	106,526
GRAND TOTAL	783,431	917,281	1,938,843	2,692,682
Agr.Std.Mur.	202,391	246,786	440,365	729,147
Agr.Coarse Mur.	283,741	340,862	666,803	1,008,644
Agr.Gran.Mur.	186,180	210,424	552,578	656,152
Agr.Sol.Mur.	58,646	62,228	107,791	143,479
Agr.Sulphates	16,681	21,512	58,544	48,734

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES
(Short Tons K_2O)

SEPTEMBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	61	246	2,799	2,399	94	5,599
Arizona	-	-	15	-	11	26
Arkansas	-	190	2,667	314	57	3,228
California	1,538	1,521	570	250	782	4,661
Colorado	46	-	76	-	91	213
Connecticut	-	196	14	-	60	270
Delaware	-	-	2,099	62	45	2,206
Florida	5,211	478	1,360	355	2,277	9,681
Georgia	3,529	300	5,157	333	762	10,081
Hawaii	61	1,123	-	1,122	-	2,306
Idaho	153	821	687	(94)	-	1,567
Illinois	5,200	77,708	10,047	11,021	103	104,079
Indiana	912	44,844	5,139	5,585	204	56,684
Iowa	3,826	32,587	5,890	9,035	57	51,395
Kansas	159	845	1,710	77	130	2,921
Kentucky	324	3,858	1,863	-	511	6,556
Louisiana	-	969	2,132	-	16	3,117
Maine	-	-	60	-	-	60
Maryland	-	-	557	887	25	1,469
Massachusetts	-	-	180	155	3	338
Michigan	129	21,182	1,690	179	59	23,239
Minnesota	837	10,251	11,584	2,811	463	25,946
Mississippi	15	-	244	941	28	1,228
Missouri	1,500	5,128	12,780	1,949	68	21,425
Montana	-	22	857	60	-	939
Nebraska	-	137	505	402	73	1,117
New Hampshire	-	-	59	-	-	59
New Jersey	-	112	193	64	55	424
New Mexico	-	16	483	-	164	663
New York	540	387	2,494	33	91	3,545
North Carolina	316	374	(2,391)	185	75	(1,441)
North Dakota	56	616	2,216	28	-	2,916
Ohio	3,537	43,051	8,584	1,015	473	56,660
Oklahoma	72	419	2,081	64	71	2,707
Oregon	110	474	1,507	41	39	2,171
Pennsylvania	-	212	2,028	187	209	2,636
Rhode Island	-	-	60	-	48	108
South Carolina	972	182	2,919	-	550	4,623
South Dakota	-	154	204	-	-	358
Tennessee	-	4,973	11,075	-	10	16,058
Texas	466	2,116	4,948	444	495	8,469
Utah	942	62	152	-	11	1,167
Vermont	-	-	114	-	7	121
Virginia	6,114	784	6,400	396	5	13,699
Washington	197	427	795	10	9	1,438
West Virginia	-	179	12	-	-	191
Wisconsin	32	12,723	9,288	233	98	22,374
Wyoming	46	21	-	-	12	79
TOTAL U.S.	36,901	269,688	123,903	40,543	8,341	479,376
CANADA						
Alberta	-	133	1,362	212	-	1,707
Br.Columbia	-	-	59	-	-	59
Manitoba	-	139	700	77	-	916
New Brunswick	-	-	167	-	-	167
Nova Scotia	-	-	80	-	-	80
Ontario	29	3,791	2,505	165	1,536	8,026
Pr.Edw.Isle	-	-	47	-	-	47
Quebec	985	2,221	18,764	63	(7)	22,026
Saskatchewan	-	25	461	-	-	486
TOTAL CANADA	1,014	6,309	24,145	517	1,529	33,514
*EXPORTS	164,476	7,744	38,132	17,586	6,811	234,749
TOTAL AGRIC.	202,391	283,741	186,180	58,646	16,681	747,639
Non-Ag U.S.	18,696	-	-	10,984	307	29,987
" " Canada	1,584	-	-	277	49	1,910
*" " Exports	63	-	-	3,832	-	3,895
TOTAL NON-AG	20,343	-	-	15,093	356	35,792
GRAND TOTAL	222,734	283,741	186,180	73,739	17,037	783,431

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS

POTASH EXPORTS

(Short Tons K_2O)

SEPTEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	3,515	10,044	-	-	13,559
Brazil	11,277	-	17,252	-	-	28,529
Chile	6,376	-	-	-	-	6,376
Denmark	7,150	-	-	-	-	7,150
India	36,385	-	-	5,653	-	42,038
Japan	12,711	3,375	3,384	11,933	3,684	35,087
Korea	21,143	-	-	-	-	21,143
Malaysia	13,458	-	-	-	2,942	16,400
Mexico	216	-	-	-	12	228
New Zealand	13,923	-	-	-	-	13,923
Panama	-	-	-	-	112	112
Peru	1,412	-	-	-	-	1,412
Philippines	-	-	-	-	61	61
Sri Lanka	3,355	-	-	-	-	3,355
Switzerland	16,620	-	7,452	-	-	24,072
Taiwan	20,450	-	-	-	-	20,450
Uruguay	-	854	-	-	-	854
TOTAL AGRIC.	164,476	7,744	38,132	17,586	6,811	234,749
			NON-AGRICULTURAL			
Japan	24	-	-	3,832	-	3,856
Mexico	39	-	-	-		39
TOTAL NON-AG	63	-	-	3,832	-	3,895
TOTAL EXPORTS	164,539	7,744	38,132	21,418	6,811	238,644

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH SALES
(Short Tons K_2O)

SEPTEMBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Alabama	61	183	2,284	2,399	4,927
Arkansas	-	-	2,490	314	2,804
California	63	-	125	250	438
Colorado	-	-	(101)	-	(101)
Connecticut	-	196	14	-	210
Delaware	-	-	2,099	62	2,161
Florida	5,211	478	1,301	355	7,345
Georgia	3,034	300	5,157	318	8,809
Hawaii	-	1,123	-	1,122	2,245
Idaho	-	92	495	(94)	493
Illinois	5,200	72,699	9,870	11,021	98,790
Indiana	912	44,494	5,139	5,585	56,130
Iowa	3,807	32,587	5,615	9,035	51,044
Kansas	-	29	127	63	219
Kentucky	317	3,858	1,863	-	6,038
Louisiana	-	905	1,934	-	2,839
Maine	-	-	60	-	60
Maryland	-	-	557	887	1,444
Massachusetts	-	-	180	124	304
Michigan	129	21,182	1,690	179	23,180
Minnesota	824	10,251	11,584	2,811	25,470
Mississippi	-	-	180	941	1,121
Missouri	-	3,760	11,190	1,933	16,883
Montana	-	22	857	60	939
Nebraska	-	137	305	386	828
New Hampshire	-	-	59	-	59
New Jersey	-	112	193	64	369
New York	540	387	2,494	33	3,454
North Carolina	316	374	(2,391)	185	(1,516)
North Dakota	56	616	2,216	28	2,916
Ohio	3,537	43,051	8,584	1,015	56,187
Oklahoma	-	-	63	-	63
Oregon	19	250	1,215	41	1,525
Pennsylvania	-	212	2,028	187	2,427
Rhode Island	-	-	60	-	60
South Carolina	972	182	2,919	-	4,073
South Dakota	-	154	204	-	358
Tennessee	-	4,973	11,075	-	16,048
Texas	-	-	-	118	118
Utah	942	19	-	-	961
Vermont	-	-	114	-	114
Virginia	6,114	784	6,400	396	13,694
Washington	136	427	779	10	1,352
West Virginia	-	179	12	-	191
Wisconsin	13	12,723	9,288	233	22,257
Wyoming	46	21	-	-	67
TOTAL U.S.	32,249	256,760	110,327	40,061	439,397
CANADA					
Alberta	-	133	1,362	212	1,707
Br.Columbia	-	-	59	-	59
Manitoba	-	139	700	77	916
New Brunswick	-	-	167	-	167
Nova Scotia	-	-	80	-	80
Ontario	29	3,791	2,505	165	6,490
Pr.Edw.Isle	-	-	47	-	47
Quebec	985	2,221	18,764	63	22,033
Saskatchewan	-	25	461	-	486
TOTAL CANADA	1,014	6,309	24,145	517	31,985
*EXPORTS	135,388	6,890	31,215	17,586	191,079
TOTAL AGRIC.	168,651	269,959	165,687	58,164	662,461
Non-Ag U.S.	5,089	-	-	9,596	14,685
" " Canada	1,584	-	-	277	1,861
*" " Exports	24	-	-	3,832	3,856
TOT.NON-AG.	6,697	-	-	13,705	20,402
GRAND TOTAL	175,348	269,959	165,687	71,869	682,863

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH EXPORTS
(Short Tons K_2O)

SEPTEMBER 1985

AGRICULTURAL CCUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	-	3,515	10,044	-	13,559
Brazil	3,663	-	10,335	-	13,998
Chile	6,376	-	-	-	6,376
Denmark	7,150	-	-	-	7,150
India	36,385	-	-	5,653	42,038
Japan	5,376	3,375	3,384	11,933	24,068
Korea	21,143	-	-	-	21,143
Malaysia	13,458	-	-	-	13,458
Peru	1,412	-	-	-	1,412
Sri Lanka	3,355	-	-	-	3,355
Switzerland	16,620	-	7,452	-	24,072
Taiwan	20,450	-	-	-	20,450
TOTAL AGRIC.	135,388	6,890	31,215	17,586	191,079
		NON-AGRICULTURAL			
Japan	24	-	-	3,832	3,856
TOT.NON-AG.	24	-	-	3,832	3,856
TOTAL EXPORTS	135,412	6,890	31,215	21,418	194,935

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH SALES

(Short Tons K_2O)

SEPTEMBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	-	63	515	-	94	672
Arizona	-	-	15	-	11	26
Arkansas	-	190	177	-	57	424
California	1,475	1,521	445	-	782	4,223
Colorado	46	-	177	-	91	314
Connecticut	-	-	-	-	60	60
Delaware	-	-	-	-	45	45
Florida	-	-	59	-	2,277	2,336
Georgia	495	-	-	15	762	1,272
Hawaii	61	-	-	-	-	61
Idaho	153	729	192	-	-	1,074
Illinois	-	5,009	177	-	103	5,289
Indiana	-	350	-	-	204	554
Iowa	19	-	275	-	57	351
Kansas	159	816	1,583	14	130	2,702
Kentucky	7	-	-	-	511	518
Louisiana	-	64	198	-	16	278
Maryland	-	-	-	-	25	25
Massachusetts	-	-	-	31	3	34
Michigan	-	-	-	-	59	59
Minnesota	13	-	-	-	463	476
Mississippi	15	-	64	-	28	107
Missouri	1,500	1,368	1,590	16	68	4,542
Nebraska	-	-	200	16	73	289
New Jersey	-	-	-	-	55	55
New Mexico	-	16	483	-	164	663
New York	-	-	-	-	91	91
North Carolina	-	-	-	-	75	75
Ohio	-	-	-	-	473	473
Oklahoma	72	419	2,018	64	71	2,644
Oregon	91	224	292	-	39	646
Pennsylvania	-	-	-	-	209	209
Rhode Island	-	-	-	-	48	48
South Carolina	-	-	-	-	550	550
Tennessee	-	-	-	-	10	10
Texas	466	2,116	4,948	326	495	8,351
Utah	-	43	152	-	11	206
Vermont	-	-	-	-	7	7
Virginia	-	-	-	-	5	5
Washington	61	-	16	-	9	86
Wisconsin	19	-	-	-	98	117
Wyoming	-	-	-	-	12	12
TOTAL U.S.	4,652	12,928	13,576	482	8,341	39,979
CANADA						
Ontario	-	-	-	-	1,536	1,536
Quebec	-	-	-	-	(7)	(7)
TOT.CANADA	-	-	-	-	1,529	1,529
*EXPORTS	29,088	854	6,917	-	6,811	43,670
TOT.AGRIC.	33,740	13,782	20,493	482	16,681	85,178
Non-Ag U.S.	13,607	-	-	1,388	307	15,302
" " Canada	-	-	-	-	49	49
*" " Exports	39	-	-	-	-	39
TOT.NON-AG.	13,646	-	-	1,388	356	15,390
GRAND TOTAL	47,386	13,782	20,493	1,870	17,037	100,568

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

SEPTEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Brazil	7,614	-	6,917	-	-	14,531
Japan	7,335	-	-	-	3,684	11,019
Malaysia	-	-	-	-	2,942	2,942
Mexico	216	-	-	-	12	228
New Zealand	13,923	-	-	-	-	13,923
Panama	-	-	-	-	112	112
Philippines	-	-	-	-	61	61
Uruguay	-	854	-	-	-	854
TOTAL AGRIC.	29,088	854	6,917	-	6,811	43,670
NON-AGRICULTURAL						
Mexico	39	-	-	-	-	39
TOT.NON-AG.	39	-	-	-	-	39
TOTAL EXPORTS	29,127	854	6,917	-	6,811	43,709

A8720-1A

POTASH & PHOSPHATE INSTITUTE
TOTAL POTASH SALES (Short Tons K_2O)

AGRICULTURAL STATE	OCTOBER 1985	OCTOBER 1984	JULY 1985-OCT 1985	JULY 1984-OCT 1984
Alabama	4,534	5,793	26,578	32,210
Arizona	30	41	93	89
Arkansas	2,940	1,136	9,390	11,652
California	5,270	9,011	15,654	20,192
Colorado	364	296	896	983
Connecticut	251	264	929	998
Delaware	2,426	5,490	5,351	12,405
Florida	10,560	13,013	34,117	43,442
Georgia	17,598	8,143	38,350	39,586
Hawaii	-	-	2,290	3,973
Idaho	3,018	1,923	6,697	5,496
Illinois	63,511	58,471	308,256	348,681
Indiana	38,933	37,834	137,019	194,535
Iowa	21,246	33,812	160,002	263,563
Kansas	4,110	4,679	11,110	12,677
Kentucky	5,282	17,214	28,859	50,536
Louisiana	2,598	2,108	9,840	8,614
Maine	732	968	957	2,191
Maryland	1,310	1,835	3,739	7,224
Massachusetts	432	396	1,166	1,637
Michigan	30,736	14,013	85,933	90,048
Minnesota	12,669	13,698	82,690	141,270
Mississippi	1,036	3,643	4,689	14,626
Missouri	10,413	13,767	66,906	72,802
Montana	589	1,167	2,174	3,561
Nebraska	1,800	1,812	5,255	7,705
New Hampshire	16	49	198	210
New Jersey	738	467	1,829	1,939
New Mexico	519	104	1,851	719
New York	3,354	4,888	12,945	18,636
North Carolina	6,980	11,372	27,246	25,465
North Dakota	926	799	6,074	7,146
Ohio	42,323	26,251	171,723	180,882
Oklahoma	1,405	5,028	7,401	28,754
Oregon	1,284	2,276	4,992	8,413
Pennsylvania	5,217	3,350	13,837	13,329
Rhode Island	122	123	432	632
South Carolina	3,065	3,960	14,206	13,702
South Dakota	191	316	1,467	1,756
Tennessee	4,868	2,631	32,215	36,438
Texas	11,464	11,316	36,390	49,039
Utah	3,964	328	4,098	1,025
Vermont	115	154	1,214	1,370
Virginia	3,666	5,304	26,534	15,860
Washington	1,160	1,819	7,958	8,834
West Virginia	372	128	726	1,072
Wisconsin	10,151	31,981	77,559	122,433
Wyoming	105	135	341	294
TOTAL U.S.	344,393	363,306	1,500,176	1,928,644
CANADA				
Alberta	2,025	2,030	4,854	4,954
Br.Columbia	1,675	155	1,966	401
Manitoba	2,021	1,331	3,424	5,510
New Brunswick	14	2,404	14	5,675
Newfoundland	-	-	108	432
Nova Scotia	121	257	1,347	2,784
Ontario	25,698	12,879	52,729	71,280
Pr.Edw.Isle	-	1,639	(304)	2,335
Quebec	17,800	5,543	45,034	28,820
Saskatchewan	714	855	1,661	2,141
TOTAL CANADA	50,068	27,093	110,833	124,332
EXPORTS	189,772	218,526	799,305	1,142,105
TOTAL AGRIC.	584,233	608,925	2,410,314	3,195,081
Non-Ag U.S.	37,297	33,836	130,627	121,523
" " Canada	2,601	2,229	9,167	8,209
" " Exports	17,094	4,338	29,960	17,197
TOTAL NON-AGRIC.	56,992	40,403	169,754	146,929
GRAND TOTAL	641,225	649,328	2,580,068	3,342,010
Agr. Std. Mur.	152,922	228,093	593,287	957,240
Agr. Coarse Mur.	204,794	202,703	871,597	1,211,347
Agr. Gran. Mur.	164,295	110,962	716,873	767,114
Agr. Sol. Mur.	45,198	44,508	152,989	187,987
Agr. Sulphates	17,024	22,659	75,568	71,393

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES
(Short Tons K_2O)

OCTOBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	183	1,814	2,333	-	204	4,534
Arizona	15	-	15	-	-	30
Arkansas	-	339	2,427	125	49	2,940
California	1,418	2,019	800	63	970	5,270
Colorado	262	-	91	-	11	364
Connecticut	-	179	60	-	12	251
Delaware	-	-	2,326	75	25	2,426
Florida	3,692	728	2,634	93	3,413	10,560
Georgia	4,858	1,365	5,002	4,752	1,621	17,598
Idaho	185	1,284	1,468	81	-	3,018
Illinois	3,231	46,753	5,172	8,041	314	63,511
Indiana	498	29,685	2,585	6,007	158	38,933
Iowa	2,208	9,766	3,113	6,086	73	21,246
Kansas	157	424	3,406	81	42	4,110
Kentucky	127	2,458	2,009	63	625	5,282
Louisiana	-	61	2,520	-	17	2,598
Maine	428	-	239	-	65	732
Maryland	-	60	938	312	-	1,310
Massachusetts	-	-	240	186	6	432
Michigan	1,097	23,948	5,423	103	165	30,736
Minnesota	916	4,221	5,732	1,705	95	12,669
Mississippi	-	32	31	939	34	1,036
Missouri	1,885	1,096	5,626	1,756	50	10,413
Montana	14	15	498	62	-	589
Nebraska	32	188	1,353	148	79	1,800
New Hampshire	-	-	16	-	-	16
New Jersey	-	111	350	159	118	738
New Mexico	-	-	418	-	101	519
New York	602	427	2,150	27	148	3,354
North Carolina	304	1,218	4,476	564	418	6,980
North Dakota	-	136	732	58	-	926
Ohio	632	27,083	13,400	716	492	42,323
Oklahoma	76	339	844	76	70	1,405
Oregon	47	398	770	58	11	1,284
Pennsylvania	267	241	3,899	568	242	5,217
Rhode Island	-	-	59	63	-	122
South Carolina	1,095	423	816	238	493	3,065
South Dakota	-	157	34	-	-	191
Tennessee	905	313	3,578	62	10	4,868
Texas	2,871	1,197	6,286	493	617	11,464
Utah	3,630	15	189	124	6	3,964
Vermont	-	-	99	-	16	115
Virginia	-	551	2,046	1,044	25	3,666
Washington	213	229	686	-	32	1,160
West Virginia	-	-	185	187	-	372
Wisconsin	(40)	6,045	3,354	722	70	10,151
Wyoming	44	46	-	15	-	105
TOTAL U.S.	31,852	165,364	100,428	35,852	10,897	344,393
CANADA						
Alberta	64	154	1,545	262	-	2,025
Br.Columbia	-	-	161	1,514	-	1,675
Manitoba	-	423	1,361	232	5	2,021
New Brunswick	-	-	14	-	-	14
Nova Scotia	-	-	121	-	-	121
Ontario	28	19,166	6,262	72	170	25,698
Quebec	8,682	4,364	4,738	-	16	17,800
Saskatchewan	-	21	689	4	-	714
TOTAL CANADA	8,774	24,128	14,891	2,084	191	50,068
*EXPORTS	112,296	15,302	48,976	7,262	5,936	189,772
TOTAL AG.	152,922	204,794	164,295	45,198	17,024	584,233
Non-Ag U.S.	20,079	-	-	17,095	123	37,297
" " Canada	1,857	-	-	720	24	2,601
*" " Exports	429	-	-	16,665	-	17,094
TOTAL NON-AG.	22,365	-	-	34,480	147	56,992
GRAND TOTAL	175,287	204,794	164,295	79,678	17,171	641,225

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS

POTASH EXPORTS

(Short Tons K_2O)

OCTOBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	161	-	7,205	-	-	7,366
Brazil	8,004	6,857	26,545	-	-	41,406
India	20,495	-	-	-	-	20,495
Indonesia	20,444	-	-	-	-	20,444
Ireland	-	-	4,047	-	-	4,047
Japan	19,422	8,445	3,686	7,262	1,503	40,318
Korea	12,136	-	-	-	-	12,136
Malaysia	7,572	-	-	-	-	7,572
Martinique	-	-	3,472	-	764	4,236
Mexico	54	-	-	-	3,669	3,723
Philippines	7,385	-	-	-	-	7,385
South Africa	-	-	4,021	-	-	4,021
Switzerland	16,623	-	-	-	-	16,623
TOTAL AGRIC.	112,296	15,302	48,976	7,262	5,936	189,772
			NON-AGRICULTURAL			
Italy	-	-	-	9,938	-	9,938
Japan	51	-	-	6,727	-	6,778
Mexico	378	-	-	-	-	378
TOT. NON-AG.	429	-	-	16,665	-	17,094
TOTAL EXPORTS	112,725	15,302	48,976	23,927	5,936	206,866

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH SALES
(Short Tons K_2O)

OCTOBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Alabama	183	1,781	1,739	-	3,703
Arkansas	-	(1)	2,255	125	2,379
California	63	45	250	63	421
Colorado	262	-	-	-	262
Connecticut	-	179	60	-	239
Delaware	-	-	2,326	75	2,401
Florida	3,692	728	2,504	93	7,017
Georgia	4,858	1,365	4,942	4,752	15,917
Idaho	-	154	1,068	81	1,303
Illinois	3,231	40,403	5,017	8,041	56,692
Indiana	498	29,685	2,585	6,007	38,775
Iowa	2,203	9,766	2,531	6,086	20,586
Kansas	-	-	1,602	81	1,683
Kentucky	121	2,458	2,009	63	4,651
Louisiana	-	-	1,289	-	1,289
Maine	428	-	239	-	667
Maryland	-	60	938	312	1,310
Massachusetts	-	-	240	186	426
Michigan	1,043	23,948	5,423	103	30,517
Minnesota	916	4,221	5,732	1,705	12,574
Mississippi	-	-	31	939	970
Missouri	-	309	3,524	1,740	5,573
Montana	14	-	498	62	574
Nebraska	16	155	1,260	148	1,579
New Hampshire	-	-	16	-	16
New Jersey	-	111	350	159	620
New York	602	427	2,150	27	3,206
North Carolina	304	1,218	4,476	564	6,562
North Dakota	-	136	732	58	926
Ohio	632	27,083	13,400	716	41,831
Oklahoma	-	-	71	-	71
Oregon	-	143	602	58	803
Pennsylvania	267	241	3,657	568	4,733
Rhode Island	-	-	59	63	122
South Carolina	1,095	423	816	238	2,572
South Dakota	-	157	34	-	191
Tennessee	905	313	3,578	62	4,858
Texas	-	-	120	62	182
Utah	3,630	-	-	124	3,754
Vermont	-	-	99	-	99
Virginia	-	551	2,046	1,044	3,641
Washington	31	229	686	-	946
West Virginia	-	-	185	187	372
Wisconsin	(59)	6,045	3,354	722	10,062
Wyoming	44	46	-	15	105
TOTAL U.S.	24,979	152,379	84,493	35,329	297,180
CANADA					
Alberta	64	154	1,545	262	2,025
Br.Columbia	-	-	161	1,514	1,675
Manitoba	-	423	1,361	232	2,016
New Brunswick	-	-	14	-	14
Nova Scotia	-	-	121	-	121
Ontario	28	19,166	6,262	72	25,528
Quebec	8,682	4,364	4,738	-	17,784
Saskatchewan	-	21	689	4	714
TOTAL CANADA	8,774	24,128	14,891	2,084	49,877
*EXPORTS	101,423	8,445	43,503	7,262	160,633
TOTAL AGRIC.	135,176	184,952	142,887	44,675	507,690
Non-Ag U.S.	5,092	-	-	15,167	20,259
" " Canada	1,857	-	-	720	2,577
*" " Exports	51	-	-	16,665	16,716
TOT.NON-AG.	7,000	-	-	32,552	39,552
GRAND TOTAL	142,176	184,952	142,887	77,227	547,242

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH EXPORTS
(Short Tons K_2O)

OCTOBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	161	-	7,205	-	7,366
Brazil	8,004	-	24,544	-	32,548
India	20,495	-	-	-	20,495
Indonesia	20,444	-	-	-	20,444
Ireland	-	-	4,047	-	4,047
Japan	8,603	8,445	3,686	7,262	27,996
Korea	12,136	-	-	-	12,136
Malaysia	7,572	-	-	-	7,572
Philippines	7,385	-	-	-	7,385
South Africa	-	-	4,021	-	4,021
Switzerland	16,623	-	-	-	16,623
TOTAL AGRIC.	101,423	8,445	43,503	7,262	160,633
		NON-AGRICULTURAL			
Italy	-	-	-	9,938	9,938
Japan	51	-	-	6,727	6,778
TOT.NON-AG.	51	-	-	16,665	16,716
TOTAL EXPORTS	101,474	8,445	43,503	23,927	177,349

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH SALES

(Short Tons K_2O)

OCTOBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	-	33	594	-	204	831
Arizona	15	-	15	-	-	30
Arkansas	-	340	172	-	49	561
California	1,355	1,974	550	-	970	4,849
Colorado	-		91	-	11	102
Connecticut	-	-	-	-	12	12
Delaware	-	-	-	-	25	25
Florida	-	-	130	-	3,413	3,543
Georgia	-	-	60	-	1,621	1,681
Idaho	185	1,130	400	-	-	1,715
Illinois	-	6,350	155	-	314	6,819
Indiana	-	-	-	-	158	158
Iowa	5	-	582	-	73	660
Kansas	157	424	1,804	-	42	2,427
Kentucky	6	-	-	-	625	631
Louisiana	-	61	1,231	-	17	1,309
Maine	-	-	-	-	65	65
Massachusetts	-	-	-	-	6	6
Michigan	54	-	-	-	165	219
Minnesota	-	-	-	-	95	95
Mississippi	-	32	-	-	34	66
Missouri	1,885	787	2,102	16	50	4,840
Montana	-	15	-	-	-	15
Nebraska	16	33	93	-	79	221
New Jersey	-	-	-	-	118	118
New Mexico	-	-	418	-	101	519
New York	-	-	-	-	148	148
North Carolina	-	-	-	-	418	418
Ohio	-	-	-	-	492	492
Oklahoma	76	339	773	76	70	1,334
Oregon	47	255	168	-	11	481
Pennsylvania	-	-	242	-	242	484
South Carolina	-	-	-	-	493	493
Tennessee	-	-	-	-	10	10
Texas	2,871	1,197	6,166	431	617	11,282
Utah	-	15	189	-	6	210
Vermont	-	-	-	-	16	16
Virginia	-	-	-	-	25	25
Washington	182	-	-	-	32	214
Wisconsin	19	-	-	-	70	89
TOTAL U.S.	6,873	12,985	15,935	523	10,897	47,213
CANADA						
Manitoba	-	-	-	-	5	5
Ontario	-	-	-	-	170	170
Quebec	-	-	-	-	16	16
TOT.CANADA	-	-	-	-	191	191
*EXPORTS	10,873	6,857	5,473	-	5,936	29,139
TOT.AGRIC.	17,746	19,842	21,408	523	17,024	76,543
Non-Ag U.S.	14,987	-	-	1,928	123	17,038
" " Canada	-	-	-	-	24	24
*" " Exports	378	-	-	-	-	378
TOT.NON-AG.	15,365	-	-	1,928	147	17,440
GRAND TOTAL	33,111	19,842	21,408	2,451	17,171	93,983

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

OCTOBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Brazil	-	6,857	2,001	-	-	8,858
Japan	10,819	-	-	-	1,503	12,322
Martinique	-	-	3,472	-	764	4,236
Mexico	54	-	-	-	3,669	3,723
TOTAL AGRIC.	10,873	6,857	5,473	-	5,936	29,139
NON-AGRICULTURAL						
Mexico	378	-	-	-	-	378
TOT.NON-AG.	378	-	-	-	-	378
TOTAL EXPORTS	11,251	6,857	5,473	-	5,936	29,517

A8720-1A

POTASH & PHOSPHATE INSTITUTE
TOTAL POTASH SALES (Short Tons K_2O)

AGRICULTURAL STATE	NOVEMBER 1985	NOVEMBER 1984	JULY 1985-NOV 1985	JULY 1984-NOV 1984
Alabama	8,577	11,592	35,155	43,802
Alaska	-	50	-	50
Arizona	27	21	120	110
Arkansas	2,404	623	11,794	12,275
California	4,877	6,633	20,531	26,825
Colorado	170	942	1,066	1,925
Connecticut	74	517	1,003	1,515
Delaware	119	130	5,470	12,535
Florida	12,987	12,551	47,104	55,993
Georgia	11,427	8,878	49,777	48,464
Hawaii	600	1,621	2,890	5,594
Idaho	1,300	1,652	7,997	7,148
Illinois	36,041	51,134	344,297	399,815
Indiana	15,540	14,757	152,559	209,292
Iowa	17,453	32,568	177,455	296,131
Kansas	1,886	2,559	12,996	15,236
Kentucky	3,402	2,875	32,261	53,411
Louisiana	990	872	10,830	9,486
Maine	241	1,148	1,198	3,339
Maryland	1,103	947	4,842	8,171
Massachusetts	181	733	1,347	2,370
Michigan	1,919	17,003	87,852	107,051
Minnesota	16,698	13,918	99,388	155,188
Mississippi	1,041	6,202	5,730	20,828
Missouri	2,462	7,826	69,368	80,628
Montana	643	395	2,817	3,956
Nebraska	1,600	3,512	6,855	11,217
New Hampshire	-	60	198	270
New Jersey	311	444	2,140	2,383
New Mexico	108	1,032	1,959	1,751
New York	2,079	2,351	15,024	20,987
North Carolina	2,496	11,798	29,742	37,263
North Dakota	672	1,071	6,746	8,217
Ohio	10,355	18,753	182,078	199,635
Oklahoma	333	1,397	7,734	30,151
Oregon	1,837	1,530	6,829	9,943
Pennsylvania	6,169	4,654	20,006	17,983
Rhode Island	122	119	554	751
South Carolina	8,447	8,536	22,653	22,238
South Dakota	363	1,072	1,830	2,828
Tennessee	10,852	3,489	43,067	39,927
Texas	6,680	8,304	43,070	57,343
Utah	3,028	311	7,126	1,336
Vermont	98	144	1,312	1,514
Virginia	1,522	17,168	28,056	33,028
Washington	3,335	3,936	11,293	12,770
West Virginia	-	75	726	1,147
Wisconsin	12,880	10,261	90,439	132,694
Wyoming	120	144	461	438
TOTAL U.S.	215,569	298,308	1,715,745	2,226,952
CANADA				
Alberta	752	514	5,606	5,468
Br.Columbia	(1,359)	91	607	492
Manitoba	1,475	457	4,899	5,967
New Brunswick	-	546	14	6,221
Newfoundland	141	270	249	702
Nova Scotia	-	464	1,347	3,248
Ontario	10,755	18,482	63,484	89,762
Pr.Edw.Isle	-	1,971	(304)	4,306
Quebec	8,004	6,684	53,038	35,504
Saskatchewan	244	1,714	1,905	3,855
TOTAL CANADA	20,012	31,193	130,845	155,525
*EXPORTS	168,286	239,765	967,591	1,381,870
TOTAL AGRIC.	403,867	569,266	2,814,181	3,764,347
Non-Ag U.S.	31,192	43,036	161,819	164,559
" " Canada	2,229	1,623	11,396	9,832
*" " Exports	7,684	9,256	37,644	26,453
TOTAL NON-AGRIC.	41,105	53,915	210,859	200,844
GRAND TOTAL	444,972	623,181	3,025,040	3,965,191
Agr.Std.Mur.	120,870	215,731	714,157	1,172,971
Agr.Coarse Mur.	89,828	153,967	961,425	1,365,314
Agr.Gran.Mur.	149,053	139,030	865,926	906,144
Agr.Sol.Mur.	36,818	34,108	189,807	222,095
Agr.Sulphates	7,298	26,430	82,866	97,823

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES
(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	3,256	32	3,840	972	477	8,577
Arizona	-	-	22	-	5	27
Arkansas	-	111	1,380	876	37	2,404
California	1,522	1,557	636	125	1,037	4,877
Colorado	76	31	63	-	-	170
Connecticut	-	14	60	-	-	74
Delaware	-	-	95	12	12	119
Florida	6,749	932	1,744	1,836	1,726	12,987
Georgia	3,187	708	5,292	1,400	840	11,427
Hawaii	-	600	-	-	-	600
Idaho	120	671	509	-	-	1,300
Illinois	3,917	21,278	4,799	5,893	154	36,041
Indiana	1,687	9,995	3,652	77	129	15,540
Iowa	1,199	7,283	5,085	3,821	65	17,453
Kansas	233	160	745	709	39	1,886
Kentucky	134	1,091	1,898	-	279	3,402
Louisiana	-	349	641	-	-	990
Maine	-	-	241	-	-	241
Maryland	-	-	1,007	120	(24)	1,103
Massachusetts	-	-	181	-	-	181
Michigan	398	282	1,097	13	129	1,919
Minnesota	7	4.269	12.166	234	22	16.698
Mississippi	-		90	940	11	1,041
Missouri	-	(1,329)	3,489	302	-	2,462
Montana	-	41	521	81	-	643
Nebraska	124	121	611	652	92	1,600
New Jersey	-	112	55	69	75	311
New Mexico	-	-	43	-	65	108
New York	694	199	1,068	62	56	2,079
North Carolina	303	-	661	1,269	263	2,496
North Dakota	27	-	587	58	-	672
Ohio	470	6,547	2,796	292	250	10,355
Oklahoma	61	15	218	15	24	333
Oregon	45	125	1,599	63	5	1,837
Pennsylvania	391	504	4,772	403	99	6,169
Rhode Island	-	-	59	63	-	122
South Carolina	2,246	131	5,823	61	186	8,447
South Dakota	-	115	184	64	-	363
Tennessee	-	208	9,687	952	5	10,852
Texas	2,069	299	3,700	336	276	6,680
Utah	2,880	82	54	-	12	3,028
Vermont	-	-	98	-	-	98
Virginia	88	245	353	594	242	1,522
Washington	932	74	2,251	62	16	3,335
Wisconsin	-	8,865	3,902	80	33	12,880
Wyoming	44	-	76	-	-	120
TOTAL U.S.	32,859	65,717	87,850	22,506	6,637	215,569
CANADA						
Alberta	15	49	625	63	-	752
Br.Columbia	(50)	50	155	(1,514)	-	(1,359)
Manitoba	-	555	774	146	-	1,475
Newfoundland	141	-	-	-	-	141
Ontario	41	3,190	7,401	26	97	10,755
Quebec	-	6,810	1,150	-	44	8,004
Saskatchewan	-	10	218	16	-	244
TOTAL CANADA	147	10,664	10,323	(1,263)	141	20,012
*EXPORTS	87,864	13,447	50,880	15,575	520	168,286
TOTAL AGRIC.	120,870	89,828	149,053	36,818	7,298	403,867
Non-Ag U.S.	17,981	-	-	12,957	254	31,192
" " Canada	1,536	-	-	676	17	2,229
*" " Exports	814	-	-	6,870	-	7,684
TOTAL NON-AG.	20,331	-	-	20,503	271	41,105
GRAND TOTAL	141,201	89,828	149,053	57,321	7,569	444,972

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS

POTASH EXPORTS

(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	67	1,075	12,244	-	-	13,386
Brazil	19,105	497	34,281	-	242	54,125
Costa Rica	4,230	1,419	-	-	-	5,649
Denmark	3,603	-	-	-	-	3,603
Dom.Republic	-	-	1,984	-	-	1,984
India	14,269	-	-	-	-	14,269
Japan	14,430	8,626	2,371	15,575	-	41,002
Korea	12,687	-	-	-	-	12,687
Malaysia	6,220	-	-	-	-	6,220
Mexico	270	-	-	-	-	270
Panama	-	-	-	-	2	2
Puerto Rico	-	1,830	-	-	276	2,106
South Africa	3,524	-	-	-	-	3,524
Sri Lanka	9,459	-	-	-	-	9,459
TOTAL AGRIC.	87,864	13,447	50,880	15,575	520	168,286
			NON-AGRICULTURAL			
Jamaica	-	-	-	74	-	74
Japan	63	-	-	6,796	-	6,859
Mexico	378	-	-	-	-	378
Sweden	348	-	-	-	-	348
Un.Kingdom	25	-	-	-	-	25
TOT.NON-AG.	814	-	-	6,870	-	7,684
TOTAL EXPORTS	88,678	13,447	50,880	22,445	520	175,970

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH SALES
(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Alabama	3,256	-	3,826	972	8,054
Arkansas	-	-	1,093	876	1,969
California	503	-	375	125	1,003
Colorado	46	-	16	-	62
Connecticut	-	14	60	-	74
Delaware	-	-	95	12	107
Florida	6,743	932	1,624	1,836	11,135
Georgia	3,068	708	5,292	1,400	10,468
Idaho	-	160	(110)	-	50
Illinois	3,917	17,974	4,779	5,893	32,563
Indiana	1,687	9,876	3,652	77	15,292
Iowa	1,179	7,283	4,109	3,821	16,392
Kansas	-	13	168	693	874
Kentucky	134	1,091	1,898	-	3,123
Louisiana	-	-	516	-	516
Maine	-	-	241	-	241
Maryland	-	-	1,007	120	1,127
Massachusetts	-	-	181	-	181
Michigan	398	282	1,097	13	1,790
Minnesota	-	4,269	12,166	234	16,669
Mississippi	-	-	90	940	1,030
Missouri	-	(1,329)	2,227	302	1,200
Montana	-	41	521	81	643
Nebraska	-	105	218	652	975
New Jersey	-	112	55	69	236
New York	694	199	1,068	62	2,023
North Carolina	303	-	661	1,269	2,233
North Dakota	27	-	587	58	672
Ohio	470	6,547	2,796	292	10,105
Oregon	-	-	1,484	63	1,547
Pennsylvania	376	504	4,352	403	5,635
Rhode Island	-	-	59	63	122
South Carolina	2,246	131	5,823	61	8,261
South Dakota	-	115	184	64	363
Tennessee	-	208	9,687	952	10,847
Texas	-	-	(902)	63	(839)
Utah	2,810	-	-	-	2,810
Vermont	-	-	98	-	98
Virginia	88	245	353	594	1,280
Washington	872	74	2,251	62	3,259
Wisconsin	-	8,865	3,902	80	12,847
Wyoming	44	-	61	-	105
TOTAL U.S.	28,861	58,419	77,660	22,202	187,142
CANADA					
Alberta	15	49	625	63	752
Br.Columbia	(50)	50	155	(1,514)	(1,359)
Manitoba	-	555	774	146	1,475
Newfoundland	141	-	-	-	141
Ontario	41	3,190	7,401	26	10,658
Quebec	-	6,810	1,150	-	7,960
Saskatchewan	-	10	218	16	244
TOTAL CANADA	147	10,664	10,323	(1,263)	19,871
*EXPORTS	57,997	8,885	33,090	15,575	115,547
TOTAL AGRIC.	87,005	77,968	121,073	36,514	322,560
Non-Ag U.S.	4,931	-	-	11,995	16,926
" " Canada	1,536	-	-	676	2,212
*" " Exports	88	-	-	6,796	6,884
TOTAL NON-AG.	6,555	-	-	19,467	26,022
GRAND TOTAL	93,560	77,968	121,073	55,981	348,582

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH EXPORTS
(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	67	-	10,691	-	10,758
Brazil	3,357	-	20,028	-	23,385
Costa Rica	4,230	1,419	-	-	5,649
Denmark	3,603	-	-	-	3,603
India	420	-	-	-	420
Japan	14,430	7,466	2,371	15,575	39,842
Korea	12,687	-	-	-	12,687
Malaysia	6,220	-	-	-	6,220
South Africa	3,524	-	-	-	3,524
Sri Lanka	9,459	-	-	-	9,459
TOTAL AGRIC.	57,997	8,885	33,090	15,575	115,547
		NON-AGRICULTURAL			
Japan	63	-	-	6,796	6,859
Un.Kingdom	25	-	-	-	25
TOT.NON-AG.	88	-	-	6,796	6,884
TOTAL EXPORTS	58,085	8,885	33,090	22,371	122,431

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH SALES

(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	-	32	14	-	477	523
Arizona	-	-	22	-	5	27
Arkansas	-	111	287	-	37	435
California	1,019	1,557	261	-	1,037	3,874
Colorado	30	31	47	-	-	108
Delaware	-	-	-	-	12	12
Florida	6	-	120	-	1,726	1,852
Georgia	119	-	-	-	840	959
Hawaii	-	600	-	-	-	600
Idaho	120	511	619	-	-	1,250
Illinois	-	3,304	20	-	154	3,478
Indiana	-	119	-	-	129	248
Iowa	20	-	976	-	65	1,061
Kansas	233	147	577	16	39	1,012
Kentucky	-	-	-	-	279	279
Louisiana	-	349	125	-	-	474
Maryland	-	-	-	-	(24)	(24)
Michigan	-	-	-	-	129	129
Minnesota	7	-	-	-	22	29
Mississippi	-	-	-	-	11	11
Missouri	-	-	1,262	-	-	1,262
Nebraska	124	16	393	-	92	625
New Jersey	-	-	-	-	75	75
New Mexico	-	-	43	-	65	108
New York	-	-	-	-	56	56
North Carolina	-	-	-	-	263	263
Ohio	-	-	-	-	250	250
Oklahoma	61	15	218	15	24	333
Oregon	45	125	115	-	5	290
Pennsylvania	15	-	420	-	99	534
South Carolina	-	-	-	-	186	186
Tennessee	-	-	-	-	5	5
Texas	2,069	299	4,602	273	276	7,519
Utah	70	82	54	-	12	218
Virginia	-	-	-	-	242	242
Washington	60	-	-	-	16	76
Wisconsin	-	-	-	-	33	33
Wyoming	-	-	15	-	-	15
TOTAL U.S.	3,998	7,298	10,190	304	6,637	28,427
CANADA						
Ontario	-	-	-	-	97	97
Quebec	-	-	-	-	44	44
TOTAL CANADA	-	-	-	-	141	141
*EXPORTS	29,867	4,562	17,790	-	520	52,739
TOTAL AGRIC.	33,865	11,860	27,980	304	7,298	81,307
Non-Ag U.S.	13,050	-	-	962	254	14,266
" " Canada	-	-	-	-	17	17
*" " Exports	726	-	-	74	-	800
TOTAL NON-AG.	13,776	-	-	1,036	271	15,083
GRAND TOTAL	47,641	11,860	27,980	1,340	7,569	96,390

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	1,075	1,553	-	-	2,628
Brazil	15,748	497	14,253	-	242	30,740
Dom.Republic	-	-	1,984	-	-	1,984
India	13,849	-	-	-	-	13,849
Japan	-	1,160	-	-	-	1,160
Mexico	270	-	-	-	-	270
Panama	-	-	-	-	2	2
Puerto Rico	-	1,830	-	-	276	2,106
TOTAL AGRIC.	29,867	4,562	17,790	-	520	52,739
			NON-AGRICULTURAL			
Jamaica	-	-	-	74	-	74
Mexico	378	-	-	-	-	378
Sweden	348	-	-	-	-	348
TOT.NON-AG.	726	-	-	74	-	800
TOTAL EXPORTS	30,593	4,562	17,790	74	520	53,539

2/6/86 A8720-1

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES
(Short Tons K20)

AGRICULTURAL STATE	DECEMBER 1985	DECEMBER 1984	JUL-DEC 1985	JUL-DEC 1984
Alabama	3,155	1,743	38,310	45,545
Alaska	0	0	0	50
Arizona	33	31	153	141
Arkansas	4,913	2,085	16,707	14,360
California	1,502	2,553	22,033	29,378
Colorado	324	896	1,390	2,821
Connecticut	679	117	1,682	1,632
Delaware	1,951	5,885	7,421	18,420
Florida	14,040	25,315	61,144	81,308
Georgia	13,613	17,367	63,390	65,831
Hawaii	29	-50	2,919	5,544
Idaho	2,014	1,202	10,011	8,350
Illinois	57,922	48,725	402,219	448,540
Indiana	74,571	29,904	227,130	239,196
Iowa	61,475	51,203	238,930	347,334
Kansas	903	1,617	13,899	16,853
Kentucky	17,786	14,629	50,047	68,040
Louisiana	2,715	4,397	13,545	13,883
Maine	636	679	1,834	4,018
Maryland	2,455	4,111	7,297	12,282
Massachusetts	538	624	1,885	2,994
Michigan	11,574	7,562	99,426	114,613
Minnesota	54,680	58,042	154,068	213,230
Mississippi	1,374	3,571	7,104	24,399
Missouri	19,243	19,002	88,611	99,630
Montana	1,143	1,283	3,960	5,239
Nebraska	3,681	4,082	10,536	15,299
Nevada	0	0	0	0
New Hampshire	0	60	198	330
New Jersey	388	1,059	2,528	3,442
New Mexico	3,859	1,102	5,818	2,853
New York	15,677	11,846	30,701	32,833
North Carolina	5,210	10,978	34,952	48,241
North Dakota	2,621	2,534	9,367	10,751
Ohio	48,205	47,488	230,283	247,123
Oklahoma	194	1,254	7,928	31,405
Oregon	1,361	2,210	8,190	12,153
Pennsylvania	5,858	4,180	25,864	22,163
Rhode Island	199	172	753	923
South Carolina	2,741	11,557	25,394	33,795
South Dakota	1,728	2,332	3,558	5,160
Tennessee	7,798	5,144	50,865	45,071
Texas	8,176	9,894	51,246	67,237
Utah	499	2,317	7,625	3,653
Vermont	279	225	1,591	1,739
Virginia	9,948	7,684	38,004	40,712
Washington	4,628	4,812	15,921	17,582
West Virginia	239	489	965	1,636
Wisconsin	46,059	28,735	136,498	161,429
Wyoming	112	253	573	691
TOTAL U.S.:	518,728	462,900	2,234,473	2,689,852
CANADA				
Alberta	1,333	991	6,939	6,459
British Columbia	239	159	846	651
Manitoba	2,101	429	7,000	6,396
New Brunswick	755	110	769	6,331
Newfoundland	54	0	303	702
Nova Scotia	1,610	679	2,957	3,927
Ontario	83,750	63,341	147,234	153,103
Pr.Edw.Isle	2,304	3,031	2,000	7,337
Quebec	9,345	32,254	62,383	67,758
Saskatchewan	303	210	2,208	4,065
TOTAL CAN:	101,794	101,204	232,639	256,729
EXPORT SALES:	172,204	221,559	1,139,795	1,603,429
TOTAL AGRICULTURAL	792,726	785,663	3,606,907	4,550,010
Non-Ag U.S.	31,643	31,094	193,462	195,653
Canada	2,678	2,642	14,074	12,474
Exports	4,527	8,973	42,171	35,426
TOTAL NON-AG	38,848	42,709	249,707	243,553
GRAND TOTAL.....	831,574	828,372	3,856,614	4,793,563

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES
(Short Tons K_2O)

DECEMBER 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	1,574	188	812	220	361	3,155
Arizona	11	0	15	0	7	33
Arkansas	0	95	4,138	625	55	4,913
California	591	268	216	0	427	1,502
Colorado	86	0	186	32	20	324
Connecticut	0	74	537	0	68	679
Delaware	0	0	1,893	0	58	1,951
Florida	5,694	2,114	1,731	374	4,127	14,040
Georgia	6,596	0	5,808	413	796	13,613
Hawaii	0	0	0	0	29	29
Idaho	163	20	1,907	-81	5	2,014
Illinois	1,707	52,428	935	2,786	66	57,922
Indiana	559	57,495	10,762	5,504	251	74,571
Iowa	2,691	32,997	19,411	6,301	75	61,475
Kansas	248	198	241	56	160	903
Kentucky	61	11,388	4,980	263	1,094	17,786
Louisiana	0	110	2,594	0	11	2,715
Maine	0	0	483	0	153	636
Maryland	0	372	1,809	202	72	2,455
Massachusetts	0	0	241	281	16	538
Michigan	68	10,269	715	472	50	11,574
Minnesota	60	16,074	37,670	790	86	54,680
Mississippi	0	1,067	14	250	43	1,374
Missouri	600	4,114	12,142	2,382	5	19,243
Montana	0	0	1,108	29	6	1,143
Nebraska	77	498	2,211	582	313	3,681
New Jersey	0	0	222	106	60	388
New Mexico	0	0	3,645	0	214	3,859
New York	313	13,131	1,586	533	114	15,677
North Carolina	0	1,679	2,008	1,249	274	5,210
North Dakota	13	154	2,454	0	0	2,621
Ohio	890	34,016	11,726	1,178	395	48,205
Oklahoma	59	15	78	0	42	194
Oregon	15	62	1,226	0	58	1,361
Pennsylvania	375	121	4,991	41	330	5,858
Rhode Island	0	0	137	62	0	199
South Carolina	426	0	1,639	371	305	2,741
South Dakota	0	525	957	246	0	1,728
Tennessee	0	1,408	5,976	129	285	7,798
Texas	3,147	791	3,204	409	625	8,176
Utah	448	16	32	0	3	499
Vermont	0	0	257	0	22	279
Virginia	61	554	8,757	410	166	9,948
Washington	1,310	664	2,429	159	66	4,628
West Virginia	0	0	239	0	0	239
Wisconsin	35	31,578	13,188	1,181	77	46,059
Wyoming	0	53	59	0	0	112
TOTAL U.S.:	27,878	274,536	177,369	27,555	11,390	518,728
CANADA						
Alberta	0	47	1,138	148	0	1,333
British Columbia	0	48	147	0	44	239
Manitoba	0	316	1,785	0	0	2,101
New Brunswick	0	0	645	0	110	755
Newfoundland	54	0	0	0	0	54
Nova Scotia	0	0	1,593	0	17	1,610
Ontario	27	70,504	10,190	76	2,953	83,750
Pr.Edw.Isle	0	0	2,212	0	92	2,304
Quebec	2,566	0	2,785	0	3,994	9,345
Saskatchewan	0	29	251	23	0	303
TOTAL CAN:	2,647	70,944	20,746	247	7,210	101,794
* EXPORT SALES:	98,047	11,417	44,644	8,305	9,791	172,204
TOTAL AG SALES.....	128,572	356,897	242,759	36,107	28,391	792,726
NON-AG: U.S.	17,775	0	0	13,712	156	31,643
CANADA	1,838	0	0	840	0	2,678
EXPORTS	533	0	0	3,994	0	4,527
TOTAL NON-AG....	20,146	0	0	18,546	156	38,848
GRAND TOTAL:	148,718	356,897	242,759	54,653	28,547	831,574

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT POTASH SALES - N.A. PRODUCERS

DECEMBER 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	2,467	0	0	0	4	2,471
Brazil	12,755	4,651	33,259	0	606	51,271
Chile	7,384	0	0	0	1,447	8,831
Costa Rica	1,041	0	0	0	2,022	3,063
Denmark	4,415	0	0	0	0	4,415
Dom. Republic	0	0	0	0	148	148
Ecuador	0	0	0	0	800	800
Guatemala	2,734	0	672	0	0	3,406
Haiti	0	0	666	0	0	666
India	26,635	0	0	0	0	26,635
Ireland	0	0	3,505	0	0	3,505
Japan	9,961	6,766	6,542	8,305	4,618	36,192
Korea	13,393	0	0	0	0	13,393
Malaysia	1,619	0	0	0	0	1,619
Mexico	432	0	0	0	146	578
Sri Lanka	4,806	0	0	0	0	4,806
Switzerland	10,405	0	0	0	0	10,405
TOTAL AG:	98,047	11,417	44,644	8,305	9,791	172,204
NON-AGRICULTURAL						
Japan	101	0	0	3,994	0	4,095
TOTAL NON-AG:	101	0	0	3,994	0	4,095
TOTAL EXPORTS:	98,148	11,417	44,644	12,299	9,791	176,299

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS
(Short tons K_2O)

DECEMBER 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	1,574	61	629	220	2,484
Arkansas	0	0	3,278	625	3,903
California	0	0	0	0	0
Colorado	0	0	124	32	156
Connecticut	0	74	537	0	611
Delavare	0	0	1,893	0	1,893
Florida	5,694	2,114	1,716	374	9,898
Georgia	5,752	0	5,808	413	11,973
Idaho	0	0	1,147	-81	1,066
Illinois	1,707	49,334	935	2,786	54,762
Indiana	559	57,147	10,762	5,504	73,972
Iova	2,668	31,983	19,182	6,301	60,134
Kansas	0	28	75	56	159
Kentucky	61	11,388	4,980	263	16,692
Louisiana	0	0	2,546	0	2,546
Maine	0	0	483	0	483
Maryland	0	372	1,809	202	2,383
Massachusetts	0	0	241	250	491
Michigan	68	10,269	715	472	11,524
Minnesota	60	16,074	37,670	790	54,594
Mississippi	0	976	14	250	1,240
Missouri	0	3,745	9,277	2,382	15,404
Montana	0	0	1,093	29	1,122
Nebraska	0	498	2,150	582	3,230
New Jersey	0	0	222	106	328
New York	313	13,131	1,586	533	15,563
North Carolina	0	1,679	2,008	1,249	4,936
North Dakota	13	154	2,454	0	2,621
Ohio	890	34,016	11,726	1,178	47,810
Oregon	0	62	1,013	0	1,075
Pennsylvania	375	121	4,991	41	5,528
Rhode Island	0	0	137	62	199
South Carolina	426	0	1,639	371	2,436
South Dakota	0	525	957	246	1,728
Tennessee	0	1,408	5,976	129	7,513
Utah	370	0	0	0	370
Vermont	0	0	257	0	257
Virginia	61	554	8,757	410	9,782
Washington	1,190	664	2,429	159	4,442
West Virginia	0	0	239	0	239
Wisconsin	14	31,578	13,188	1,181	45,961
Wyoming	0	37	59	0	96
TOTAL U.S.:	21,795	267,992	164,702	27,115	481,604
CANADA					
Alberta	0	47	1,135	148	1,330
British Columbia	0	48	147	0	195
Manitoba	0	316	1,785	0	2,101
New Brunswick	0	0	645	0	645
Newfoundland	54	0	0	0	54
Nova Scotia	0	0	1,593	0	1,593
Ontario	27	70,504	10,190	76	80,797
Pr.Edw.Isle	0	0	2,212	0	2,212
Quebec	2,566	0	2,785	0	5,351
Saskatchewan	0	29	251	23	303
TOTAL CAN:	2,647	70,944	20,743	247	94,581
*EXPORT SALES:	93,239	9,069	40,269	8,305	150,882
TOTAL AG SALES....	117,681	348,005	225,714	35,667	727,067
NON-AG: U.S.	3,452	0	0	12,707	16,159
CANADA	1,838	0	0	840	2,678
EXPORTS	101	0	0	3,994	4,095
TOTAL NON-AG....	5,391	0	0	17,541	22,932
GRAND TOTAL:	123,072	348,005	225,714	53,208	749,999

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT POTASH SALES - CANADIAN PRODUCERS
(Short Tons K_2O)

DECEMBER 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	2,467	0	0	0	2,467
Brazil	12,755	4,651	29,550	0	46,956
Chile	7,384	0	0	0	7,384
Denmark	4,415	0	0	0	4,415
Guatemala	2,734	0	672	0	3,406
India	26,635	0	0	0	26,635
Ireland	0	0	3,505	0	3,505
Japan	6,626	4,418	6,542	8,305	25,891
Korea	13,393	0	0	0	13,393
Malaysia	1,619	0	0	0	1,619
Sri Lanka	4,806	0	0	0	4,806
Switzerland	10,405	0	0	0	10,405
TOTAL AG:	93,239	9,069	40,269	8,305	150,882
NON-AGRICULTURAL					
Japan	101	0	0	3,994	4,095
TOTAL NON-AG:	101	0	0	3,994	4,095
TOTAL EXPORTS:	93,340	9,069	40,269	12,299	154,977

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U.S. PRODUCERS
(Short Tons K_2O)

DECEMBER 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	0	127	183	0	361	~~364~~ 671
Arizona	11	0	15	0	7	33
Arkansas	0	95	860	0	55	1,010
California	591	268	216	0	427	1,502
Colorado	86	0	62	0	20	168
Connecticut	0	0	0	0	68	68
Delaware	0	0	0	0	58	58
Florida	0	0	15	0	4,127	4,142
Georgia	844	0	0	0	796	1,640
Hawaii	0	0	0	0	29	29
Idaho	163	20	760	0	5	948
Illinois	0	3,094	0	0	66	3,160
Indiana	0	348	0	0	251	599
Iowa	23	1,014	229	0	75	1,341
Kansas	248	170	166	0	160	744
Kentucky	0	0	0	0	1,094	1,094
Louisiana	0	110	48	0	11	169
Maine	0	0	0	0	153	153
Maryland	0	0	0	0	72	72
Massachusetts	0	0	0	31	16	47
Michigan	0	0	0	0	50	50
Minnesota	0	0	0	0	86	86
Mississippi	0	91	0	0	43	134
Missouri	600	369	2,865	0	5	3,839
Montana	0	0	15	0	6	21
Nebraska	77	0	61	0	313	451
New Jersey	0	0	0	0	60	60
New Mexico	0	0	3,645	0	214	3,859
New York	0	0	0	0	114	114
North Carolina	0	0	0	0	274	274
Ohio	0	0	0	0	395	395
Oklahoma	59	15	78	0	42	194
Oregon	15	0	213	0	58	286
Pennsylvania	0	0	0	0	330	330
South Carolina	0	0	0	0	305	305
Tennessee	0	0	0	0	285	285
Texas	3,147	791	3,204	409	625	8,176
Utah	78	16	32	0	3	129
Vermont	0	0	0	0	22	22
Virginia	0	0	0	0	166	166
Washington	120	0	0	0	66	186
Wisconsin	21	0	0	0	77	98
Wyoming	0	16	0	0	0	16
TOTAL U.S.:	6,083	6,544	12,667	440	11,390	37,124
CANADA						
Alberta	0	0	3	0	0	3
British Columbia	0	0	0	0	44	44
New Brunswick	0	0	0	0	110	110
Nova Scotia	0	0	0	0	17	17
Ontario	0	0	0	0	2,953	2,953
Pr.Edw.Isle	0	0	0	0	92	92
Quebec	0	0	0	0	3,994	3,994
TOTAL CAN:	0	0	3	0	7,210	7,213
* EXPORT SALES:	4,808	2,348	4,375	0	9,791	21,322
TOTAL AG SALES...	10,891	8,892	17,045	440	28,391	65,659
NON-AG: U.S.	14,323	0	0	1,005	156	15,484
EXPORTS	432	0	0	0	0	432
TOTAL NON-AG....	14,755	0	0	1,005	156	15,916
GRAND TOTAL:	25,646	8,892	17,045	1,445	28,547	81,575

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORTS - U.S. PRODUCERS

(Short Tons K_2O)

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	4	4
Brazil	0	0	3,709	0	606	4,315
Chile	0	0	0	0	1,447	1,447
Costa Rica	1,041	0	0	0	2,022	3,063
Don. Republic	0	0	0	0	148	148
Ecuador	0	0	0	0	800	800
Haiti	0	0	666	0	0	666
Japan	3,335	2,348	0	0	4,618	10,301
Mexico	432	0	0	0	146	578
TOTAL AG:	4,808	2,348	4,375	0	9,791	21,322
NON-AGRICULTURAL	NONE					
TOTAL EXPORTS:	4,808	2,348	4,375	0	9,791	21,322

A8720-1A

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K_2O)

AGRICULTURAL STATE	JANUARY 1986	JANUARY 1985	JUL-JAN 1986	JUL-JAN 1985
Alabama	4,515	4,558	42,925	59,113
Alaska	0	230	0	289
Arizona	56	47	209	199
Arkansas	6,659	3,175	23,366	17,535
California	3,532	4,215	25,565	33,593
Colorado	685	1,433	2,075	4,254
Connecticut	733	595	2,415	2,317
Delaware	4,532	2,202	11,953	20,712
Florida	20,861	8,624	92,005	80,032
Georgia	8,097	26,411	72,297	92,242
Hawaii	15	259	2,034	5,903
Idaho	2,159	1,929	12,179	10,279
Illinois	106,737	75,934	508,956	525,474
Indiana	62,330	42,994	280,462	292,000
Iowa	72,795	60,299	311,725	409,232
Kansas	2,922	1,660	16,721	18,513
Kentucky	22,374	13,416	72,421	81,456
Louisiana	5,009	5,571	18,553	19,456
Maine	1,134	1,155	2,968	5,174
Maryland	5,113	5,502	13,410	18,884
Massachusetts	562	191	2,547	3,195
Michigan	28,981	18,390	128,407	133,003
Minnesota	55,995	42,283	210,063	255,513
Mississippi	4,790	7,921	11,884	32,320
Missouri	31,307	29,966	119,969	129,596
Montana	1,462	1,217	5,422	6,456
Nebraska	4,293	5,444	14,820	20,743
Nevada	0	0	0	0
New Hampshire	60	20	253	350
New Jersey	699	905	3,227	4,348
New Mexico	516	393	6,334	3,246
New York	3,470	6,531	34,171	39,364
North Carolina	5,695	11,633	40,639	59,874
North Dakota	3,436	1,555	12,393	12,416
Ohio	65,925	35,016	296,109	292,139
Oklahoma	1,040	5,176	8,968	37,591
Oregon	1,763	4,191	9,959	16,344
Pennsylvania	6,446	15,262	32,319	37,425
Rhode Island	199	503	933	1,426
South Carolina	33,397	10,433	58,791	44,229
South Dakota	2,020	1,764	5,597	6,924
Tennessee	13,697	20,514	64,772	65,525
Texas	11,017	9,791	52,263	77,029
Utah	1,530	1,984	5,155	5,537
Vermont	596	460	2,097	2,199
Virginia	10,201	7,263	57,205	47,975
Washington	3,912	3,315	19,733	20,897
West Virginia	302	1,024	1,267	2,660
Wisconsin	30,951	39,219	173,449	200,647
Wyoming	195	388	768	1,079
TOTAL U.S.:	671,488	545,766	2,905,961	3,235,621
CANADA				
Alberta	1,579	1,940	8,518	8,299
British Columbia	973	606	1,819	1,347
Manitoba	1,294	2,367	3,294	8,763
New Brunswick	1,442	1,510	2,211	7,841
Newfoundland	216	0	519	702
Nova Scotia	436	166	3,393	4,093
Ontario	41,144	40,430	178,378	193,533
Pr.Edw.Isle	315	2,133	2,315	9,470
Quebec	8,390	(1,814)	79,773	65,944
Saskatchewan	504	799	2,712	4,964
TOTAL CAN:	56,293	48,127	283,032	304,956
EXPORT SALES:	182,502	226,083	1,322,297	1,820,513
TOTAL AGRICULTURAL	910,283	819,976	4,511,190	5,359,090
NON-AG U.S.	35,205	33,030	228,569	220,491
Canada	1,931	2,622	16,905	15,096
Exports	6,467	8,677	48,638	44,103
TOTAL NON-AG	43,604	45,137	293,311	279,690
GRAND TOTAL.....	953,887	865,113	4,810,501	5,658,679

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS
(Short Tons K20)

JANUARY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	303	267	2,966	813	166	4,515
Alaska	0	0	0	0	0	0
Arizona	25	0	30	0	1	56
Arkansas	14	78	5,185	1,316	66	6,659
California	947	336	1,198	188	813	3,532
Colorado	105	16	498	16	50	685
Connecticut	0	119	540	0	74	733
Delaware	0	0	4,452	0	80	4,532
Florida	14,519	244	2,333	312	3,453	20,861
Georgia	1,160	13	5,115	1,520	1,089	8,897
Hawaii	0	0	0	0	15	15
Idaho	121	351	1,682	0	5	2,159
Illinois	2,793	85,023	11,153	7,676	92	106,737
Indiana	3,159	47,111	4,917	7,037	114	62,338
Iowa	2,821	47,726	16,256	5,883	99	72,795
Kansas	319	275	1,857	140	231	2,822
Kentucky	4	13,021	8,701	373	275	22,374
Louisiana	0	92	3,854	1,056	6	5,008
Maine	298	0	720	0	116	1,134
Maryland	0	61	5,203	765	84	6,113
Massachusetts	0	0	414	248	0	662
Michigan	791	20,899	7,096	185	10	28,981
Minnesota	1,604	14,420	38,105	1,705	161	55,995
Mississippi	0	0	1,051	2,897	32	4,780
Missouri	210	3,772	23,867	3,422	108	31,337
Montana	14	172	1,250	21	5	1,462
Nebraska	90	284	2,558	873	438	4,293
Nevada	0	0	0	0	0	0
New Hampshire	0	0	50	0	0	50
New Jersey	0	50	406	142	101	699
New Mexico	0	121	107	0	288	516
New York	421	241	1,752	987	69	3,470
North Carolina	0	1,924	2,594	710	458	5,686
North Dakota	28	570	2,838	0	0	3,436
Ohio	1,898	33,781	26,960	2,524	662	65,825
Oklahoma	91	30	883	0	36	1,040
Oregon	36	291	775	621	45	1,768
Pennsylvania	455	239	5,192	356	204	6,446
Rhode Island	0	0	180	0	0	180
South Carolina	4,035	596	27,799	499	458	33,387
South Dakota	0	617	1,412	0	0	2,029
Tennessee	0	3,297	9,752	62	796	13,907
Texas	2,909	1,943	4,322	1,075	768	11,017
Utah	1,494	0	30	0	6	1,530
Vermont	0	0	513	0	(7)	506
Virginia	3,377	1,259	13,064	1,436	65	19,201
Washington	433	852	2,467	14	46	3,812
West Virginia	0	122	180	0	0	302
Wisconsin	375	19,714	15,881	950	31	36,951
Wyoming	29	14	152	0	0	195
TOTAL U.S.:	44,386	299,991	269,130	45,822	11,659	671,488
CANADA						
Alberta	13	184	1,346	36	0	1,579
British Columbia	0	0	907	22	44	973
Manitoba	0	227	1,054	13	0	1,294
New Brunswick	0	0	1,399	0	43	1,442
Newfoundland	216	0	0	0	0	216
Nova Scotia	0	0	397	0	39	436
Ontario	82	36,030	4,571	372	89	41,144
Pr.Edw.Isle	0	0	249	0	66	315
Quebec	0	492	7,865	0	33	8,390
Saskatchewan	0	0	504	0	0	504
TOTAL CAN:	311	36,933	18,292	443	314	56,293
*EXPORT SALES	154,843	6,761	15,430	2,789	2,679	182,502
TOTAL AG SALES	200,040	343,685	302,852	49,054	14,652	910,283
NON-AG U.S.	20,252	-	-	14,604	340	35,206
NON-AG CANADA	1,236	-	-	610	35	1,931
*NON-AG EXPORTS	387	-	-	6,080	0	6,467
TOTAL NON-AG:	21,935	-	-	21,294	375	43,604
GRAND TOTAL	221,975	343,685	302,852	70,348	15,027	953,887

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS
(Short Tons K2O)

JANUARY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	538	3,465	6,727	0	0	10,730
Belgium	6,944	0	0	0	0	6,944
Columbia	0	0	3,662	0	1,988	5,650
Costa Rica	3,431	0	0	0	0	3,431
Denmark	3,524	0	0	0	0	3,524
Ecuador	0	0	1,984	0	0	1,984
India	31,626	0	0	0	0	31,626
Indonesia	33,540	0	0	0	0	33,540
Italy	9,953	0	0	0	0	9,953
Japan	9,282	3,296	3,057	2,789	198	18,622
Korea	19,054	0	0	0	0	19,054
Malaysia	18,146	0	0	0	0	18,146
Mexico	15,479	0	0	0	438	15,917
Philippines	0	0	0	0	55	55
South Africa	3,326	0	0	0	0	3,326
TOTAL AG:	154,843	6,761	15,430	2,789	2,679	182,502
NON-AGRICULTURAL						
Japan	63	-	-	0	0	63
Korea	0	-	-	6,080	0	6,080
Mexico	324	-	-	0	0	324
TOTAL NON-AG:	387	-	-	6,080	0	6,467
TOTAL EXPORTS	155,230	6,761	15,430	8,869	2,679	188,969

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS
(Short Tons K20)

JANUARY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	303	110	2,951	813	4,177
Alaska	0	0	0	0	0
Arizona	0	0	0	0	0
Arkansas	0	0	4,880	1,316	6,196
California	0	0	250	188	438
Colorado	0	0	110	16	126
Connecticut	0	119	540	0	659
Delaware	0	0	4,452	0	4,452
Florida	14,486	244	2,333	312	17,375
Georgia	1,039	13	5,115	1,520	7,687
Hawaii	0	0	0	0	0
Idaho	0	60	1,208	0	1,268
Illinois	2,792	82,914	10,775	7,676	104,157
Indiana	3,159	47,111	4,917	7,037	62,224
Iowa	2,801	47,405	14,924	5,883	71,013
Kansas	0	40	147	140	327
Kentucky	0	13,021	8,701	373	22,095
Louisiana	0	0	3,020	1,056	4,076
Maine	298	0	720	0	1,018
Maryland	0	61	5,203	765	6,029
Massachusetts	0	0	414	248	662
Michigan	791	20,899	7,096	185	28,971
Minnesota	379	14,405	37,495	1,698	53,977
Mississippi	0	0	1,851	2,897	4,748
Missouri	0	3,175	19,580	3,422	26,178
Montana	14	172	1,204	21	1,411
Nebraska	47	270	2,292	873	3,482
Nevada	0	0	0	0	0
New Hampshire	0	0	60	0	60
New Jersey	0	50	406	142	598
New Mexico	0	0	0	0	0
New York	421	241	1,752	987	3,401
North Carolina	0	1,924	2,594	710	5,228
North Dakota	28	570	2,838	0	3,436
Ohio	1,858	33,781	26,960	2,524	65,163
Oklahoma	0	0	0	0	0
Oregon	18	243	775	621	1,657
Pennsylvania	440	239	5,192	356	6,227
Rhode Island	0	0	180	0	180
South Carolina	4,035	596	27,799	499	32,929
South Dakota	0	617	1,412	0	2,029
Tennessee	0	3,297	9,752	62	13,111
Texas	0	0	0	62	62
Utah	1,439	0	0	0	1,439
Vermont	0	0	513	0	513
Virginia	3,377	1,259	13,064	1,436	19,136
Washington	417	852	2,457	14	3,750
West Virginia	0	122	180	0	302
Wisconsin	375	19,714	15,881	950	36,920
Wyoming	29	0	106	0	135
TOTAL U.S.:	38,505	293,525	252,109	44,902	629,022
CANADA					
Alberta	13	184	1,346	36	1,579
British Columbia	0	0	907	22	929
Manitoba	0	227	1,054	13	1,294
New Brunswick	0	0	1,399	0	1,399
Newfoundland	216	0	0	0	216
Nova Scotia	0	0	397	0	397
Ontario	82	36,030	4,571	372	41,055
Pr.Edw.Isle	0	0	249	0	249
Quebec	0	492	7,865	0	8,357
Saskatchewan	0	0	504	0	504
TOTAL CAN:	311	36,933	18,292	443	55,979
*EXPORT SALES:	118,260	6,761	9,784	2,789	137,594
TOTAL AGRIC:	157,157	337,219	280,185	48,034	322,595
NON-AG U.S.	8,096	-	-	13,493	21,589
NON-AG CANADA	1,286	-	-	610	1,896
*NON-AG EXPORTS	63	-	-	6,080	6,143
TOTAL NON-AG:	9,445	-	-	20,183	29,628
GRAND TOTAL	166,602	337,219	280,185	68,217	852,223

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	538	3,465	6,727	0	10,730
Costa Rica	3,431	0	0	0	3,431
Denmark	3,524	0	0	0	3,524
India	17,466	0	0	0	17,466
Indonesia	33,540	0	0	0	33,540
Italy	9,953	0	0	0	9,953
Japan	9,292	3,296	3,057	2,789	18,424
Korea	19,054	0	0	0	19,054
Malaysia	18,146	0	0	0	18,146
South Africa	3,326	0	0	0	3,326
TOTAL AG:	118,260	6,761	9,784	2,789	137,594
NON-AGRICULTURAL					
Japan	63	-	-	0	63
Korea	0	-	-	6,080	6,080
TOTAL NON-AG:	63	-	-	6,080	6,143
TOTAL EXPORTS:	118,323	6,761	9,784	8,869	143,737

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS
(Short Tons K20)

JANUARY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	0	157	15	0	166	338
Alaska	0	0	0	0	0	0
Arizona	25	0	30	0	1	56
Arkansas	14	78	305	0	66	463
California	947	386	948	0	813	3,094
Colorado	105	16	388	0	50	559
Connecticut	0	0	0	0	74	74
Delaware	0	0	0	0	80	80
Florida	33	0	0	0	3,453	3,486
Georgia	121	0	0	0	1,089	1,210
Hawaii	0	0	0	0	15	15
Idaho	121	291	474	0	5	891
Illinois	1	2,109	378	0	92	2,580
Indiana	0	0	0	0	114	114
Iowa	20	321	1,342	0	99	1,782
Kansas	319	235	1,710	0	231	2,495
Kentucky	4	0	0	0	275	279
Louisiana	0	92	834	0	6	932
Maine	0	0	0	0	116	116
Maryland	0	0	0	0	84	84
Massachusetts	0	0	0	0	0	0
Michigan	0	0	0	0	10	10
Minnesota	1,225	15	610	7	161	2,018
Mississippi	0	0	0	0	32	32
Missouri	218	596	4,287	0	108	5,209
Montana	0	0	46	0	5	51
Nebraska	43	14	266	0	488	811
Nevada	0	0	0	0	0	0
New Hampshire	0	0	0	0	0	0
New Jersey	0	0	0	0	101	101
New Mexico	0	121	107	0	288	516
New York	0	0	0	0	69	69
North Carolina	0	0	0	0	458	458
North Dakota	0	0	0	0	0	0
Ohio	0	0	0	0	662	662
Oklahoma	91	30	883	0	36	1,040
Oregon	18	48	0	0	45	111
Pennsylvania	15	0	0	0	204	219
Rhode Island	0	0	0	0	0	0
South Carolina	0	0	0	0	458	458
South Dakota	0	0	0	0	0	0
Tennessee	0	0	0	0	796	796
Texas	2,909	1,943	4,322	1,013	768	10,955
Utah	55	0	30	0	6	91
Vermont	0	0	0	0	(7)	(7)
Virginia	0	0	0	0	65	65
Washington	16	0	0	0	46	62
West Virginia	0	0	0	0	0	0
Wisconsin	0	0	0	0	31	31
Wyoming	0	14	46	0	0	60
TOTAL U.S.:	6,300	6,466	17,021	1,020	11,659	42,466
CANADA						
Alberta	0	0	0	0	0	0
Britisn Columbia	0	0	0	0	44	44
Manitoba	0	0	0	0	0	0
New Brunswick	0	0	0	0	43	43
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	0	0	39	39
Ontario	0	0	0	0	89	89
Pr.Edw.Isle	0	0	0	0	66	66
Quevec	0	0	0	0	33	33
Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	314	314
*EXPORT SALES:	36,583	0	5,646	0	2,679	44,908
TOTAL AGRIC:	42,883	6,466	22,667	1,020	14,652	87,688
NON-AG U.S.	12,166	0	0	1,111	340	13,617
NON-AG CANADA	0	0	0	0	35	35
*NON-AG EXPORTS	324	0	0	0	0	324
TOTAL NON-AG:	12,490	0	0	1,111	375	13,976
GRAND TOTAL	55,373	6,466	22,667	2,131	15,027	101,664

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS
(Short Tons K20)

JANUARY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Belgium	6,944	0	0	0	0	6,944
Columbia	0	0	3,662	0	1,988	5,650
Ecuador	0	0	1,984	0	0	1,984
India	14,160	0		0	0	14,160
Japan	0	0	0	0	198	198
Mexico	15,479	0	0	0	438	15,917
Philippines	0	0	0	0	55	55
TOTAL AG:	36,583	0	5,646	0	2,679	44,908
NON-AGRICULTURAL						
Mexico	324	-	-	0	0	324
TOTAL NON-AG:	324	-	-	0	0	324
TOTAL EXPORTS	36,907	0	5,646	0	2,679	45,232

A8720-1A

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K_2O)

AGRICULTURAL STATE	FEBRUARY 1986	FEBRUARY 1985	JUL-FEB 1986	JUL-FEB 1985
Alabama	2,316	6,185	45,141	56,298
Alaska	61	0	61	289
Arizona	97	78	306	266
Arkansas	2,941	1,717	26,307	19,252
California	2,516	6,351	28,081	39,944
Colorado	1,024	737	3,099	4,991
Connecticut	274	380	2,689	2,697
Delaware	3,291	393	15,244	21,105
Florida	14,912	13,940	96,917	103,872
Georgia	17,657	20,374	89,944	112,616
Hawaii	3,861	5,679	6,795	11,482
Idaho	1,002	936	13,172	11,214
Illinois	28,235	72,389	537,191	597,863
Indiana	13,449	40,748	302,917	322,838
Iowa	18,796	30,422	330,521	438,654
Kansas	2,853	1,830	19,574	20,343
Kentucky	6,158	8,100	78,579	89,556
Louisiana	10,459	5,794	29,012	25,248
Maine	1,239	785	4,207	5,959
Maryland	5,754	2,607	19,164	21,491
Massachusetts	132	301	2,679	3,486
Michigan	6,335	18,127	134,742	151,130
Minnesota	8,446	13,091	218,509	268,604
Mississippi	2,966	6,351	14,850	38,671
Missouri	16,288	19,183	136,286	147,779
Montana	403	791	5,825	7,247
Nebraska	4,797	3,529	19,626	24,272
Nevada	0	0	0	0
New Hampshire	0	0	258	350
New Jersey	602	519	3,829	4,867
New Mexico	362	702	6,696	3,948
New York	3,859	3,756	38,030	43,120
North Carolina	9,716	14,452	50,354	74,326
North Dakota	363	2,348	13,166	14,764
Ohio	47,368	33,701	343,476	315,840
Oklahoma	1,705	728	10,673	38,309
Oregon	2,389	2,237	12,347	18,581
Pennsylvania	2,635	3,985	34,945	41,410
Rhode Island	0	80	933	1,506
South Carolina	19,095	4,778	77,876	49,006
South Dakota	1,193	968	6,780	7,892
Tennessee	5,397	6,848	70,169	72,433
Texas	13,637	11,126	75,900	88,154
Utah	1,907	1,004	11,062	6,541
Vermont	(39)	110	2,058	2,309
Virginia	19,665	2,501	76,870	50,476
Washington	2,231	2,109	21,964	23,006
West Virginia	61	349	1,328	3,009
Wisconsin	7,515	19,639	180,964	220,286
Wyoming	148	220	916	1,299
TOTAL U.S.:	316,071	392,978	3,222,032	3,628,599
CANADA				
Alberta	1,540	1,301	10,058	9,600
British Columbia	555	508	2,374	1,855
Manitoba	1,392	1,033	9,686	9,796
New Brunswick	859	482	3,070	8,323
Newfoundland	54	0	573	702
Nova Scotia	240	301	3,633	4,394
Ontario	7,403	4,554	195,781	198,087
Pr.Edw.Isle	1,781	346	4,096	9,816
Quebec	26,374	5,603	97,147	71,547
Saskatchewan	452	448	3,164	5,312
TOTAL CAN:	40,650	14,576	329,582	319,432
EXPORT SALES:	284,270	263,982	1,606,567	2,093,494
TOTAL AGRICULTURAL	640,991	671,536	5,158,181	6,041,525
Non-Ag U.S.	27,998	27,572	256,666	257,063
Canada	2,249	2,240	18,254	17,336
Exports	12,712	4,895	61,350	48,998
TOTAL NON-AG	42,959	34,707	336,270	323,397
GRAND TOTAL.....	683,950	706,243	5,494,451	6,364,922

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS
(Short Tons K20)

FEBRUARY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	1,265	277	525	0	249	2,316
Alaska	0	0	61	0	0	61
Arizona	26	16	41	0	14	97
Arkansas	0	326	2,453	108	54	2,941
California	585	463	845	189	434	2,516
Colorado	123	15	719	116	51	1,024
Connecticut	0	240	0	0	34	274
Delaware	0	0	3,140	115	36	3,291
Florida	3,209	746	3,589	1,336	6,032	14,912
Georgia	4,674	0	9,610	1,884	1,489	17,657
Hawaii	0	2,361	0	1,356	144	3,861
Idaho	182	230	571	19	0	1,002
Illinois	1,749	20,182	2,645	3,446	213	28,235
Indiana	1,722	8,369	176	3,092	90	13,449
Iowa	1,967	7,134	5,969	3,498	228	18,796
Kansas	132	267	1,820	512	122	2,853
Kentucky	0	1,438	3,735	624	361	6,158
Louisiana	0	500	8,714	1,234	11	10,459
Maine	180	0	905	0	154	1,239
Maryland	0	125	3,770	1,854	5	5,754
Massachusetts	0	0	48	0	84	132
Michigan	551	4,139	746	722	177	6,335
Minnesota	182	1,772	5,190	1,254	48	8,446
Mississippi	0	2,722	161	0	83	2,966
Missouri	2,857	1,413	9,492	2,351	175	16,288
Montana	0	80	221	102	0	403
Nebraska	129	142	1,430	2,204	892	4,797
Nevada	0	0	0	0	0	0
New Hampshire	0	0	0	0	0	0
New Jersey	0	115	156	285	46	602
New Mexico	16	0	170	0	176	362
New York	677	718	1,016	1,125	323	3,859
North Carolina	2,695	1,102	407	4,829	683	9,716
North Dakota	32	0	255	63	13	363
Ohio	2,105	18,152	25,073	1,534	504	47,368
Oklahoma	75	173	1,341	13	103	1,705
Oregon	18	157	1,997	62	155	2,389
Pennsylvania	366	228	1,724	196	121	2,635
Rhode Island	0	0	0	0	0	0
South Carolina	3,121	1,232	13,729	436	577	19,095
South Dakota	0	528	626	39	0	1,193
Tennessee	963	34	4,045	311	44	5,397
Texas	2,530	1,713	7,718	875	801	13,637
Utah	1,892	0	15	0	0	1,907
Vermont	0	0	(39)	0	0	(39)
Virginia	2,034	75	15,743	1,604	209	19,665
Washington	341	253	1,301	207	129	2,231
West Virginia	0	61	0	0	0	61
Wisconsin	1,101	5,185	853	77	299	7,515
Wyoming	0	15	103	0	30	148
TOTAL U.S.:	37,499	82,698	142,809	37,672	15,393	316,071
CANADA						
Alberta	13	74	1,256	196	1	1,540
British Columbia	0	128	427	0	0	555
Manitoba	0	284	1,108	0	0	1,392
New Brunswick	0	0	837	0	22	859
Newfoundland	54	0	0	0	0	54
Nova Scotia	0	0	240	0	0	240
Ontario	14	3,010	3,502	785	92	7,403
Pr.Edw.Isle	0	0	1,746	0	35	1,781
Quebec	1,837	402	23,985	0	150	26,374
Saskatchewan	87	6	359	0	0	452
TOTAL CAN:	2,005	3,904	33,460	981	300	40,650
*EXPORT SALES:	199,617	19,550	33,323	19,184	12,596	284,270
TOTAL AG SALES	239,121	106,152	209,592	57,837	28,289	640,991
NON-AG U.S.	19,281	-	-	8,462	255	27,998
NON-AG CANADA	1,729	-	-	502	18	2,249
*NON-AG EXPORTS	475	-	-	12,237	0	12,712
TOTAL NON-AG:	21,485	-	-	21,201	273	42,959
GRAND TOTAL	260,606	106,152	209,592	79,038	28,562	683,950

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS
(Short Tons K20)

FEBRUARY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	134	8,334	13,320	0	0	21,788
Brazil	8,271	0	5,335	0	245	13,851
Chile	7,399	0	0	0	0	7,399
Costa Rica	0	0	0	0	1,120	1,120
Denmark	9,087	0	0	0	0	9,087
Honduras	480	0	0	0	0	480
India	21,255	0	0	6,073	0	27,328
Indonesia	58,394	0	0	0	0	58,394
Ireland	0	0	4,009	0	0	4,009
Japan	8,691	11,216	0	13,111	7,686	40,704
Korea	32,208	0	0	0	0	32,208
Malaysia	765	0	0	0	0	765
Mexico	391	0	0	0	1,324	1,715
New Zealand	6,816	0	0	0	0	6,816
Peru	2,778	0	0	0	2,149	4,927
Philippines	3,699	0	0	0	72	3,771
South Africa	0	0	4,006	0	0	4,006
Switzerland	27,569	0	0	0	0	27,569
Taiwan	4,944	0	0	0	0	4,944
Venezuela	6,736	0	6,653	0	0	13,389
TOTAL AG:	199,617	19,550	33,323	19,184	12,596	284,270
NON-AGRICULTURAL						
Japan	100	-	-	12,237	0	12,337
Mexico	324	-	-	0	0	324
United Kingdom	51	-	-	0	0	51
TOTAL NON-AG:	475	-	-	12,237	0	12,712
TOTAL EXPORTS	200,092	19,550	33,323	31,241	12,596	296,982

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	304	182	525	0	1,011
Alaska	0	0	61	0	61
Arizona	0	0	0	0	0
Arkansas	0	0	2,376	108	2,484
California	125	0	63	189	377
Colorado	0	0	164	116	280
Connecticut	0	240	0	0	240
Delaware	0	0	3,140	115	3,255
Florida	3,204	746	3,589	1,336	8,875
Georgia	4,674	0	9,571	1,884	16,129
Hawaii	0	1,985	0	1,356	3,341
Idaho	0	(8)	107	19	118
Illinois	1,749	20,152	2,645	3,446	28,022
Indiana	1,722	8,369	176	3,092	13,359
Iowa	1,921	7,134	5,814	3,498	18,367
Kansas	0	0	120	400	520
Kentucky	0	1,438	3,735	624	5,797
Louisiana	0	0	5,676	1,234	6,910
Maine	180	0	905	0	1,085
Maryland	0	125	3,770	1,854	5,749
Massachusetts	0	0	43	0	48
Michigan	548	4,139	746	722	6,155
Minnesota	182	1,772	5,190	1,254	8,398
Mississippi	0	2,722	161	0	2,883
Missouri	610	424	6,249	2,332	9,615
Montana	0	80	221	102	403
Nebraska	15	127	776	2,204	3,122
Nevada	0	0	0	0	0
New Hampshire	0	0	0	0	0
New Jersey	0	115	156	285	556
New Mexico	0	0	0	0	0
New York	677	718	1,016	1,125	3,536
North Carolina	2,695	1,102	407	4,829	9,033
North Dakota	32	0	255	63	350
Ohio	2,105	16,152	25,073	1,534	46,864
Oklahoma	0	0	0	0	0
Oregon	0	119	1,765	62	1,946
Pennsylvania	366	228	1,724	196	2,514
Rhode Island	0	0	0	0	0
South Carolina	3,121	1,232	13,729	436	18,518
South Dakota	0	528	626	39	1,193
Tennessee	963	34	4,045	311	5,353
Texas	0	0	102	186	288
Utah	1,873	0	0	0	1,873
Vermont	0	0	(39)	0	(39)
Virginia	2,034	75	15,743	1,604	19,456
Washington	341	218	1,286	207	2,052
West Virginia	0	61	0	0	61
Wisconsin	1,082	5,185	853	77	7,197
Wyoming	0	0	103	0	103
TOTAL U.S.:	30,523	77,424	122,572	36,339	267,458
CANADA					
Alberta	13	74	1,256	196	1,539
British Columbia	0	128	427	0	555
Manitoba	0	284	1,108	0	1,392
New Brunswick	0	0	837	0	837
Newfoundland	54	0	0	0	54
Nova Scotia	0	0	240	0	240
Ontario	14	3,010	3,502	785	7,311
Pr.Edw.Isle	0	0	1,746	0	1,746
Quebec	1,837	402	23,985	0	26,224
Saskatchewan	87	6	359	0	452
TOTAL CAN:	2,005	3,904	33,460	981	40,350
*EXPORT SALES:	195,968	17,432	33,323	19,184	265,907
TOTAL AGRIC:	228,496	98,760	189,455	57,004	573,715
NON-AG U.S.	9,533	-	-	7,975	17,508
NON-AG CANADA	1,729	-	-	502	2,231
*NON-AG EXPORTS	151	-	-	12,237	12,388
TOTAL NON-AG:	11,413	-	-	20,714	32,127
GRAND TOTAL	239,909	98,760	189,455	77,718	605,842

* Exports listed on reverse

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS
(Short Tons K20)

FEBRUARY, 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	134	8,334	13,320	0	21,788
Brazil	8,271	0	5,335	0	13,606
Chile	7,399	0	0	0	7,399
Denmark	9,087	0	0	0	9,087
India	21,255	0	0	6,073	27,328
Indonesia	58,394	0	0	0	58,394
Ireland	0	0	4,009	0	4,009
Japan	8,691	9,098	0	13,111	30,900
Korea	32,208	0	0	0	32,208
Malaysia	765	0	0	0	765
New Zealand	6,816	0	0	0	6,816
Philippines	3,699	0	0	0	3,699
South Africa	0	0	4,006	0	4,006
Switzerland	27,569	0	0	0	27,569
Taiwan	4,944	0	0	0	4,944
Venezuela	6,736	0	6,653	0	13,389
TOTAL AG:	196,969	17,432	33,323	19,184	265,907
NON-AGRICULTURAL					
Japan	100	-	-	12,237	12,337
United Kingdom	51	-	-	0	51
TOTAL NON-AG:	151	-	-	12,237	12,388
TOTAL EXPORTS	196,119	17,432	33,323	31,421	278,295

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS
(Short Tons K20)

FEBRUARY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	961	95	0	0	249	1,305
Alaska	0	0	0	0	0	0
Arizona	26	16	41	0	14	97
Arkansas	0	326	77	0	54	457
California	460	463	782	0	434	2,139
Colorado	123	15	555	0	51	744
Connecticut	0	0	0	0	34	34
Delaware	0	0	0	0	36	36
Florida	5	0	0	0	6,032	6,037
Georgia	0	0	39	0	1,489	1,528
Hawaii	0	376	0	0	144	520
Idaho	182	238	464	0	0	884
Illinois	0	0	0	0	213	213
Indiana	0	0	0	0	90	90
Iowa	46	0	155	0	228	429
Kansas	132	267	1,700	112	122	2,333
Kentucky	0	0	0	0	361	361
Louisiana	0	500	3,033	0	11	3,549
Maine	0	0	0	0	154	154
Maryland	0	0	0	0	5	5
Massachusetts	0	0	0	0	84	84
Michigan	3	0	0	0	177	180
Minnesota	0	0	0	0	48	48
Mississippi	0	0	0	0	83	83
Missouri	2,247	989	3,243	19	175	6,673
Montana	0	0	0	0	0	0
Nebraska	114	15	654	0	892	1,675
Nevada	0	0	0	0	0	0
New Hampshire	0	0	0	0	0	0
New Jersey	0	0	0	0	46	46
New Mexico	16	0	170	0	176	362
New York	0	0	0	0	323	323
North Carolina	0	0	0	0	683	683
North Dakota	0	0	0	0	13	13
Ohio	0	0	0	0	504	504
Oklahoma	75	173	1,341	13	103	1,705
Oregon	18	38	232	0	155	443
Pennsylvania	0	0	0	0	121	121
Rhode Island	0	0	0	0	0	0
South Carolina	0	0	0	0	577	577
South Dakota	0	0	0	0	0	0
Tennessee	0	0	0	0	44	44
Texas	2,530	1,713	7,616	689	801	13,349
Utah	19	0	15	0	0	34
Vermont	0	0	0	0	0	0
Virginia	0	0	0	0	209	209
Washington	0	35	15	0	129	179
West Virginia	0	0	0	0	0	0
Wisconsin	19	0	0	0	299	318
Wyoming	0	15	0	0	30	45
TOTAL U.S.:	6,976	5,274	20,137	833	15,393	48,613
CANADA						
Alberta	0	0	0	0	1	1
British Columbia	0	0	0	0	0	0
Manitoba	0	0	0	0	0	0
New Brunswick	0	0	0	0	22	22
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	0	0	0	0
Ontario	0	0	0	0	92	92
Pr.Edw.Isle	0	0	0	0	35	35
Quebec	0	0	0	0	150	150
Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	300	300
*EXPORT SALES:	3,649	2,118	0	0	12,596	18,363
TOTAL AGRIC:	10,625	7,392	20,137	833	28,289	67,276
NON-AG U.S.	9,748	-	-	487	255	10,490
NON-AG CANADA	0	-	-	0	18	18
*NON-AG EXPORTS	324	-	-	0	0	324
TOTAL NON-AG:	10,072	-	-	487	273	10,832
GRAND TOTAL	20,697	7,392	20,137	1,320	28,562	78,108

* Exports listed on reverse

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS
(Short Tons K20)

FEBRUARY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Brazil	0	0	0	0	245	245
Costa Rica	0	0	0	0	1,120	1,120
Honduras	480	0	0	0	0	480
Japan	0	2,118	0	0	7,686	9,804
Mexico	391	0	0	0	1,324	1,715
Peru	2,778	0	0	0	2,149	4,927
Philippines	0	0	0	0	72	72
TOTAL AG:	3,649	2,118	0	0	12,596	18,363
NON-AGRICULTURAL						
Mexico	324	-	-	0	0	324
TOTAL NON-AG:	324	-	-	0	0	324
TOTAL EXPORTS	3,973	2,118	0	0	12,596	18,687

A8720-1

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE	MARCH 1986	MARCH 1985	JUL-MAR 1985/86	JUL-MAR 1984/85
Alabama	10,521	8,881	55,662	65,179
Alaska	0	0	61	289
Arizona	66	42	372	308
Arkansas	7,659	7,672	33,966	26,924
California	4,416	4,711	32,497	44,655
Colorado	1,289	1,712	4,388	6,703
Connecticut	601	483	3,290	3,180
Delaware	2,852	5,174	18,096	26,279
Florida	16,927	21,700	113,844	125,572
Georgia	22,031	24,743	111,975	137,359
Hawaii	57	(21)	6,852	11,461
Idaho	3,822	1,704	16,994	12,918
Illinois	37,789	29,456	574,980	627,319
Indiana	14,459	20,146	317,376	342,984
Iowa	23,006	13,232	353,527	451,886
Kansas	2,692	4,165	22,266	24,508
Kentucky	9,161	12,911	87,740	102,467
Louisiana	9,396	8,554	38,408	33,802
Maine	2,074	1,194	6,281	7,153
Maryland	4,415	3,141	23,579	24,632
Massachusetts	406	98	3,085	3,584
Michigan	8,590	6,815	143,332	157,945
Minnesota	11,168	8,138	229,677	276,742
Mississippi	5,892	4,378	20,742	43,049
Missouri	28,143	24,903	164,429	172,682
Montana	1,369	607	7,194	7,854
Nebraska	3,143	3,675	22,769	27,947
Nevada	373	0	373	0
New Hampshire	0	0	258	350
New Jersey	909	1,250	4,738	6,117
New Mexico	1,344	2,147	8,040	6,095
New York	6,119	16,143	44,149	59,268
North Carolina	21,432	29,423	71,786	103,749
North Dakota	945	365	14,111	15,129
Ohio	16,726	14,050	360,202	329,890
Oklahoma	2,864	2,597	13,537	40,906
Oregon	4,985	5,152	17,332	23,733
Pennsylvania	4,622	3,346	39,567	44,756
Rhode Island	80	78	1,013	1,584
South Carolina	14,256	16,849	92,132	65,855
South Dakota	582	583	7,362	8,475
Tennessee	14,543	22,826	84,712	95,259
Texas	16,224	20,572	92,124	108,726
Utah	1,299	3,114	12,361	9,655
Vermont	49	153	2,107	2,462
Virginia	18,055	8,068	94,925	58,544
Washington	6,261	4,935	28,225	27,941
West Virginia	542	1,030	1,870	4,039
Wisconsin	11,877	7,592	192,841	227,878
Wyoming	291	496	1,207	1,795
TOTAL U.S.:	376,322	378,988	3,598,354	4,007,587
CANADA				
Alberta	1,746	3,374	11,804	12,974
British Columbia	1,071	931	3,445	2,786
Manitoba	1,299	1,513	10,985	11,309
New Brunswick	666	643	3,736	8,966
Newfoundland	0	0	573	702
Nova Scotia	287	301	3,920	4,695
Ontario	8,207	21,129	203,988	219,216
Pr.Edw.Isle	2,352	0	6,448	9,816
Quebec	8,410	11,341	105,557	82,888
Saskatchewan	1,732	797	4,896	6,109
TOTAL CAN:	25,770	40,029	355,352	359,461
EXPORT SALES:	250,668	216,590	1,857,235	2,310,084
TOTAL AG SALES	652,760	635,607	5,810,941	6,677,132
Non-Ag U.S.	24,727	28,783	281,393	285,846
Canada	1,772	1,683	20,026	19,019
Exports	10,806	5,255	72,156	54,253
TOTAL NON-AG	37,305	35,721	373,575	359,118
GRAND TOTAL.....	690,065	671,328	6,184,516	7,036,250

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

MARCH, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	1,861	1,594	5,055	1,230	781	10,521
Alaska	0	0	0	0	0	0
Arizona	47	16	0	0	3	66
Arkansas	0	503	6,962	125	69	7,659
California	876	951	1,081	575	933	4,416
Colorado	171	33	926	32	127	1,289
Connecticut	0	374	57	63	107	601
Delaware	0	0	2,768	0	84	2,852
Florida	10,844	649	2,845	622	1,967	16,927
Georgia	2,557	196	13,722	3,054	2,502	22,031
Hawaii	0	0	0	0	57	57
Idaho	286	1,157	2,250	111	18	3,822
Illinois	3,447	22,661	5,831	5,656	194	37,789
Indiana	3,161	8,771	839	1,511	177	14,459
Iowa	2,558	7,693	9,491	3,250	14	23,006
Kansas	113	780	1,443	241	115	2,692
Kentucky	0	4,040	4,758	62	301	9,161
Louisiana	735	1,739	4,458	2,453	11	9,396
Maine	0	0	1,689	62	323	2,074
Maryland	0	0	3,991	209	215	4,415
Massachusetts	0	0	0	311	95	406
Michigan	1,710	1,398	5,111	227	144	8,590
Minnesota	0	3,963	6,386	626	193	11,168
Mississippi	0	301	4,638	864	89	5,892
Missouri	915	9,302	15,006	2,790	130	28,143
Montana	19	53	1,263	34	0	1,369
Nebraska	123	539	968	1,114	399	3,143
Nevada	0	22	0	0	351	373
New Hampshire	0	0	0	0	0	0
New Jersey	0	155	434	291	29	909
New Mexico	0	263	566	0	515	1,344
New York	661	16	4,599	309	534	6,119
North Carolina	2,148	3,400	11,751	2,713	1,420	21,432
North Dakota	0	123	738	84	0	945
Ohio	2,243	(1,166)	14,452	620	577	16,726
Oklahoma	60	657	1,995	63	89	2,864
Oregon	69	422	4,201	82	211	4,985
Pennsylvania	423	14	3,156	688	341	4,622
Rhode Island	0	58	0	0	22	80
South Carolina	785	1,972	9,810	657	1,032	14,256
South Dakota	0	132	421	29	0	582
Tennessee	968	146	12,796	237	396	14,543
Texas	2,829	3,106	8,249	0	2,040	16,224
Utah	1,190	0	102	0	7	1,299
Vermont	0	0	33	0	16	49
Virginia	1,371	682	12,235	3,655	112	18,055
Washington	940	521	3,728	697	375	6,261
West Virginia	0	482	60	0	0	542
Wisconsin	1,240	8,541	1,253	189	654	11,877
Wyoming	0	0	274	0	17	291
TOTAL U.S.:	44,350	86,259	192,391	35,536	17,786	376,322
CANADA						
Alberta	0	70	1,583	93	0	1,746
British Columbia	0	14	926	22	109	1,071
Manitoba	0	373	880	46	0	1,299
New Brunswick	0	0	644	0	22	666
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	287	0	0	287
Ontario	26	8,660	(572)	53	40	8,207
Pr.Edw.Isle	0	0	2,352	0	0	2,352
Quebec	0	1,454	6,860	78	18	8,410
Saskatchewan	(72)	545	1,259	0	0	1,732
TOTAL CAN:	(46)	11,116	14,219	292	189	25,770
* EXPORT SALES:	178,662	9,382	46,111	5,912	10,601	250,668
TOTAL AG SALES..	222,966	106,757	252,721	41,740	28,576	652,760
NON-AG U.S.	17,766	-	-	6,667	294	24,727
NON-AG CANADA	1,472	-	-	288	12	1,772
*NON-AG EXPORTS	376	-	-	10,430	0	10,806
TOTAL NON-AG:	19,614	-	-	17,385	306	37,305
GRAND TOTAL	242,580	106,757	252,721	59,125	28,882	690,065

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

MARCH, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	427	0	0	427
Australia	0	0	3,505	0	0	3,505
Bangladesh	10,497	0	0	0	0	10,497
Brazil	0	1,934	8,237	0	72	10,243
Chile	0	0	0	0	2,425	2,425
Columbia	0	0	8,415	0	727	9,142
Costa Rica	3,501	2,095	0	0	0	5,596
Denmark	11,583	0	0	0	0	11,583
Guatemala	0	0	7,429	0	0	7,429
Honduras	595	0	0	0	0	595
India	35,086	0	0	0	0	35,086
Indonesia	20,163	0	0	0	0	20,163
Jamaica	0	0	1,836	0	0	1,836
Japan	13,125	5,337	9,900	5,912	3,167	37,441
Korea	10,376	0	0	0	0	10,376
Malaysia	25,910	0	0	0	0	25,910
Mexico	392	16	0	0	4,199	4,607
New Zealand	13,328	0	0	0	0	13,328
Puerto Rico	0	0	0	0	11	11
Sri Lanka	3,335	0	0	0	0	3,335
Taiwan	21,187	0	0	0	0	21,187
Venezuela	9,584	0	6,362	0	0	15,946
TOTAL AG:	178,662	9,382	46,111	5,912	10,601	250,668
NON-AGRICULTURAL						
Italy	0	-	-	10,430	0	10,430
Japan	49	-	-	0	0	49
Mexico	324	-	-	0	0	324
Puerto Rico	3	-	-	0	0	3
TOTAL NON-AG:	376	-	-	10,430	0	10,806
TOTAL EXPORTS:	179,038	9,382	46,111	16,342	10,601	261,474

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K20)

MARCH, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	904	1,468	4,947	1,230	8,549
Alaska	0	0	0	0	0
Arizona	0	0	0	0	0
Arkansas	0	0	6,132	125	6,257
California	62	22	250	575	909
Colorado	0	0	80	32	112
Connecticut	0	374	57	63	494
Delaware	0	0	2,768	0	2,768
Florida	10,813	649	2,845	622	14,929
Georgia	2,557	196	13,722	3,054	19,529
Hawaii	0	0	0	0	0
Idaho	0	3	378	111	492
Illinois	3,447	22,661	5,831	5,656	37,595
Indiana	3,161	8,771	839	1,511	14,282
Iowa	2,558	7,662	8,355	3,250	21,825
Kansas	0	183	421	241	845
Kentucky	0	4,040	4,758	62	8,860
Louisiana	0	45	2,254	2,453	4,752
Maine	0	0	1,689	62	1,751
Maryland	0	0	3,991	209	4,200
Massachusetts	0	0	0	311	311
Michigan	1,710	1,398	5,111	227	8,446
Minnesota	0	3,963	6,386	626	10,975
Mississippi	0	301	4,638	864	5,803
Missouri	915	7,452	11,682	2,790	22,839
Montana	19	38	1,263	34	1,354
Nebraska	0	444	655	1,114	2,213
Nevada	0	0	0	0	0
New Hampshire	0	0	0	0	0
New Jersey	0	155	434	291	880
New Mexico	0	0	0	0	0
New York	661	16	4,599	309	5,585
North Carolina	2,148	3,400	11,751	2,713	20,012
North Dakota	0	123	738	84	945
Ohio	2,243	(1,166)	14,452	620	16,149
Oklahoma	0	0	411	63	474
Oregon	19	163	3,487	82	3,751
Pennsylvania	423	14	3,156	688	4,281
Rhode Island	0	58	0	0	58
South Carolina	785	1,972	9,810	657	13,224
South Dakota	0	132	373	29	534
Tennessee	968	146	12,796	237	14,147
Texas	0	0	483	0	483
Utah	1,185	0	0	0	1,185
Vermont	0	0	33	0	33
Virginia	1,371	682	12,235	3,655	17,943
Washington	940	431	3,569	697	5,637
West Virginia	0	482	60	0	542
Wisconsin	1,240	8,541	1,253	189	11,223
Wyoming	0	0	213	0	213
TOTAL U.S.:	38,129	74,819	168,905	35,536	317,389
CANADA					
Alberta	0	70	1,583	93	1,746
British Columbia	0	14	926	22	962
Manitoba	0	373	880	46	1,299
New Brunswick	0	0	644	0	644
Newfoundland	0	0	0	0	0
Nova Scotia	0	0	287	0	287
Ontario	26	8,660	(572)	53	8,167
Pr.Edw.Isle	0	0	2,352	0	2,352
Quebec	0	1,454	6,860	78	8,392
Saskatchewan	(72)	545	1,259	0	1,732
TOTAL CAN:	(46)	11,116	14,219	292	25,581
*EXPORT SALES:	153,952	7,432	37,447	5,912	204,743
TOTAL AGRIC.	192,035	93,367	220,571	41,740	547,713
NON-AG U.S.	8,537	-	-	6,667	15,204
NON-AG CANADA	1,472	-	-	288	1,760
*NON-AG EXPORTS	37	-	-	10,430	10,467
TOTAL NON-AG:	10,046	-	-	17,385	27,431
GRAND TOTAL	202,081	93,367	220,571	59,125	575,144

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K20)

MARCH, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	3,505	0	3,505
Bangladesh	10,497	0	0	0	10,497
Columbia	0	0	8,415	0	8,415
Costa Rica	3,501	2,095	0	0	5,596
Denmark	11,583	0	0	0	11,583
Guatemala	0	0	7,429	0	7,429
India	35,086	0	0	0	35,086
Indonesia	20,163	0	0	0	20,163
Jamaica	0	0	1,836	0	1,836
Japan	2,730	5,337	9,900	5,912	23,879
Korea	10,376	0	0	0	10,376
Malaysia	25,910	0	0	0	25,910
Sri Lanka	3,335	0	0	0	3,335
Taiwan	21,187	0	0	0	21,187
Venezuela	9,584	0	6,362	0	15,946
TOTAL AG:	153,952	7,432	37,447	5,912	204,743
NON-AGRICULTURAL					
Italy	0	-	-	10,430	10,430
Japan	37	-	-	0	37
TOTAL NON-AG:	37	-	-	10,430	10,467
TOTAL EXPORTS:	153,989	7,432	37,447	16,342	215,210

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K20)

MARCH, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	957	126	108	0	781	1,972
Alaska	0	0	0	0	0	0
Arizona	47	16	0	0	3	66
Arkansas	0	503	830	0	69	1,402
California	814	929	831	0	933	3,507
Colorado	171	33	846	0	127	1,177
Connecticut	0	0	0	0	107	107
Delaware	0	0	0	0	84	84
Florida	31	0	0	0	1,967	1,998
Georgia	0	0	0	0	2,502	2,502
Hawaii	0	0	0	0	57	57
Idaho	286	1,154	1,872	0	18	3,330
Illinois	0	0	0	0	194	194
Indiana	0	0	0	0	177	177
Iowa	0	31	1,136	0	14	1,181
Kansas	113	597	1,022	0	115	1,847
Kentucky	0	0	0	0	301	301
Louisiana	735	1,694	2,204	0	11	4,644
Maine	0	0	0	0	323	323
Maryland	0	0	0	0	215	215
Massachusetts	0	0	0	0	95	95
Michigan	0	0	0	0	144	144
Minnesota	0	0	0	0	193	193
Mississippi	0	0	0	0	89	89
Missouri	0	1,850	3,324	0	130	5,304
Montana	0	15	0	0	0	15
Nebraska	123	95	313	0	399	930
Nevada	0	22	0	0	351	373
New Hampshire	0	0	0	0	0	0
New Jersey	0	0	0	0	29	29
New Mexico	0	263	566	0	515	1,344
New York	0	0	0	0	534	534
North Carolina	0	0	0	0	1,420	1,420
North Dakota	0	0	0	0	0	0
Ohio	0	0	0	0	577	577
Oklahoma	60	657	1,584	0	89	2,390
Oregon	50	259	714	0	211	1,234
Pennsylvania	0	0	0	0	341	341
Rhode Island	0	0	0	0	22	22
South Carolina	0	0	0	0	1,032	1,032
South Dakota	0	0	48	0	0	48
Tennessee	0	0	0	0	396	396
Texas	2,829	3,106	7,766	0	2,040	15,741
Utah	5	0	102	0	7	114
Vermont	0	0	0	0	16	16
Virginia	0	0	0	0	112	112
Washington	0	90	159	0	375	624
West Virginia	0	0	0	0	0	0
Wisconsin	0	0	0	0	654	654
Wyoming	0	0	61	0	17	78
TOTAL U.S.:	6,221	11,440	23,486	0	17,786	58,933
CANADA						
Alberta	0	0	0	0	0	0
British Columbia	0	0	0	0	109	109
Manitoba	0	0	0	0	0	0
New Brunswick	0	0	0	0	22	22
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	0	0	0	0
Ontario	0	0	0	0	40	40
Pr.Edw.Isle	0	0	0	0	0	0
Quebec	0	0	0	0	18	18
Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	189	189
*EXPORT SALES:	24,710	1,950	8,664	0	10,601	45,925
TOTAL AGRIC:	30,931	13,390	32,150	0	28,576	105,047
NON-AG U.S.	9,229	0	0	0	294	9,523
NON-AG CANADA	0	0	0	0	12	12
*NON-AG EXPORTS	339	0	0	0	0	339
TOTAL NON-AG:	9,568	0	0	0	306	9,874
GRAND TOTAL	40,499	13,390	32,150	0	28,882	114,921

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K20)

MARCH, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	427	0	0	427
Brazil	0	1,934	8,237	0	72	10,243
Chile	0	0	0	0	2,425	2,425
Columbia	0	0	0	0	727	727
Honduras	595	0	0	0	0	595
Japan	10,395	0	0	0	3,167	13,562
Mexico	392	16	0	0	4,199	4,607
New Zealand	13,328	0	0	0	0	13,328
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	24,710	1,950	8,664	0	10,601	45,925
NON-AGRICULTURAL						
Japan	12	-	-	0	0	12
Mexico	324	-	-	0	0	324
Puerto Rico	3	-	-	0	0	3
TOTAL NON-AG:	339	-	-	0	0	339
TOTAL EXPORTS:	25,049	1,950	8,664	0	10,601	46,264

A 8720-1A

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE	APRIL 1986	APRIL 1985	JUL-APR 1985/86	JUL-APR 1984/85
Alabama	9,939	9,376	65,601	74,555
Alaska	0	0	61	289
Arizona	13	53	385	361
Arkansas	13,429	15,745	47,395	42,669
California	8,788	7,941	41,285	52,596
Colorado	1,426	2,199	5,814	8,902
Connecticut	1,182	1,432	4,472	4,612
Delaware	752	1,761	18,848	28,040
Florida	16,094	14,569	129,938	140,141
Georgia	13,910	21,893	125,885	159,252
Hawaii	1,838	4,987	8,690	16,448
Idaho	5,579	5,614	22,573	18,532
Illinois	127,235	63,742	702,215	691,061
Indiana	67,130	49,137	384,506	392,121
Iowa	88,191	58,730	441,718	510,616
Kansas	3,469	5,822	25,735	30,330
Kentucky	25,001	27,472	112,741	129,939
Louisiana	8,396	15,001	46,804	48,803
Maine	1,197	1,597	7,478	8,750
Maryland	5,736	5,055	29,315	29,687
Massachusetts	534	226	3,619	3,810
Michigan	28,664	11,528	171,996	169,473
Minnesota	38,042	42,843	267,719	319,585
Mississippi	6,921	6,680	27,663	49,729
Missouri	46,824	53,103	211,253	225,785
Montana	3,251	3,524	10,445	11,378
Nebraska	6,187	6,886	28,956	34,833
Nevada	0	0	373	0
New Hampshire	143	203	401	553
New Jersey	1,438	1,823	6,176	7,940
New Mexico	2,334	2,413	10,374	8,508
New York	10,149	11,831	54,298	71,099
North Carolina	21,971	31,861	93,757	135,610
North Dakota	2,370	3,770	16,481	18,899
Ohio	37,927	46,594	398,129	376,484
Oklahoma	2,250	4,085	15,787	44,991
Oregon	4,324	4,068	21,656	27,801
Pennsylvania	14,310	9,809	53,877	54,565
Rhode Island	487	447	1,500	2,031
South Carolina	14,699	11,408	106,831	77,263
South Dakota	2,284	2,331	9,646	10,806
Tennessee	38,623	25,289	123,335	120,548
Texas	22,555	33,764	114,679	142,490
Utah	152	2,235	12,513	11,890
Vermont	803	858	2,910	3,320
Virginia	22,375	8,902	117,300	67,446
Washington	6,814	10,289	35,039	38,230
West Virginia	1,099	1,310	2,969	5,349
Wisconsin	39,097	28,651	231,938	256,529
Wyoming	431	551	1,638	2,346
TOTAL U.S.:	776,363	679,408	4,374,717	4,686,995
CANADA				
Alberta	7,391	3,823	19,195	16,797
British Columbia	2,931	2,871	6,376	5,657
Manitoba	3,500	3,917	14,485	15,226
New Brunswick	2,435	20,922	6,171	29,888
Newfoundland	0	0	573	702
Nova Scotia	881	302	4,801	4,997
Ontario	17,920	5,613	221,908	224,829
Pr.Edw.Isle	(108)	187	6,340	10,003
Quebec	15,553	4,842	121,110	87,730
Saskatchewan	1,970	762	6,866	6,871
TOTAL CAN:	52,473	43,239	407,825	402,700
EXPORT SALES:	294,339	240,349	2,151,574	2,550,433
TOTAL AG SALES.....	1,123,175	962,996	6,934,116	7,640,128
Non-Ag U.S.	23,274	35,569	304,667	321,415
Canada	1,227	1,369	21,253	20,388
Exports	4,730	3,088	76,886	57,341
TOTAL NON-AG SALES..	29,231	40,026	402,806	399,144
GRAND TOTAL.....	1,152,406	1,003,022	7,336,922	8,039,272

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	(1,019)	2,171	6,587	1,995	205	9,939
Alaska	0	0	0	0	0	0
Arizona	0	16	0	0	(3)	13
Arkansas	0	537	11,416	1,393	83	13,429
California	2,280	1,682	2,048	1,415	1,363	8,788
Colorado	315	16	884	94	117	1,426
Connecticut	0	299	764	63	56	1,182
Delaware	0	0	656	40	56	752
Florida	9,182	240	4,750	463	1,459	16,094
Georgia	2,062	61	9,084	1,481	1,222	13,910
Hawaii	0	1,804	0	0	34	1,838
Idaho	423	1,390	3,732	34	0	5,579
Illinois	4,038	94,788	14,227	13,774	408	127,235
Indiana	3,003	50,400	4,455	8,813	459	67,130
Iowa	851	35,904	22,204	29,074	158	88,191
Kansas	131	678	2,207	287	166	3,469
Kentucky	0	15,522	7,996	324	1,159	25,001
Louisiana	309	2,514	5,011	547	15	8,396
Maine	0	0	1,069	63	65	1,197
Maryland	0	122	3,403	2,106	105	5,736
Massachusetts	0	0	415	62	57	534
Michigan	923	19,544	6,821	480	896	28,664
Minnesota	76	15,231	19,057	2,831	847	38,042
Mississippi	0	1,797	3,180	1,871	73	6,921
Missouri	2,687	10,472	29,553	3,945	167	46,824
Montana	19	62	3,066	104	0	3,251
Nebraska	63	588	2,525	1,592	1,419	6,187
Nevada	0	0	0	0	0	0
New Hampshire	0	0	122	0	21	143
New Jersey	0	100	1,129	25	184	1,438
New Mexico	0	199	1,895	0	240	2,334
New York	195	685	7,986	796	487	10,149
North Carolina	443	7,036	11,799	2,029	664	21,971
North Dakota	30	590	1,750	0	0	2,370
Ohio	2,991	22,887	10,512	943	594	37,927
Oklahoma	78	449	1,604	0	119	2,250
Oregon	117	746	3,102	141	218	4,324
Pennsylvania	494	62	12,295	1,229	230	14,310
Rhode Island	0	0	361	126	0	487
South Carolina	671	1,667	10,648	1,014	699	14,699
South Dakota	0	307	1,383	594	0	2,284
Tennessee	965	4,305	30,613	2,388	352	38,623
Texas	2,616	3,326	15,411	124	1,078	22,555
Utah	0	0	152	0	0	152
Vermont	0	0	551	186	66	803
Virginia	1,213	831	18,364	1,798	169	22,375
Washington	692	727	4,665	396	334	6,814
West Virginia	0	862	112	125	0	1,099
Wisconsin	34	21,898	13,536	2,869	760	39,097
Wyoming	0	29	307	30	65	431
TOTAL U.S.:	35,882	322,544	313,407	87,664	16,866	776,363
CANADA						
Alberta	0	379	5,969	1,043	0	7,391
British Columbia	0	23	2,800	0	108	2,931
Manitoba	0	383	2,664	453	0	3,500
New Brunswick	0	60	2,207	65	103	2,435
Newfoundland	0	0	0	0	0	0
Nova Scotia	17	0	864	0	0	881
Ontario	0	(2,999)	20,563	282	74	17,920
Pr.Edw.Isle	0	0	(147)	0	39	(108)
Quebec	0	3,914	11,468	0	171	15,553
Saskatchewan	0	252	1,698	20	0	1,970
TOTAL CAN:	17	2,012	48,086	1,863	495	52,473
*EXPORT SALES:	242,076	12,947	28,259	6,555	4,502	294,339
TOTAL AG SALES..	277,975	337,503	389,752	96,082	21,863	1,123,175
NON-AG U.S.	15,822	-	-	7,216	236	23,274
NON-AG CANADA	1,069	-	-	87	71	1,227
*NON-AG EXPORTS	433	-	-	4,297	0	4,730
TOTAL NON-AG:	17,324	-	-	11,600	307	29,231
GRAND TOTAL	295,299	337,503	389,752	107,682	22,170	1,152,406

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	0	0	0	1,714
Australia	0	0	5,621	0	0	5,621
Belgium	14,956	0	0	0	0	14,956
Brazil	8,976	4,032	5,721	0	0	18,729
Chile	7,006	0	0	0	0	7,006
China	29,484	0	0	0	0	29,484
Columbia	0	0	0	0	727	727
Costa Rica	0	0	0	0	715	715
Denmark	0	0	0	0	1,273	1,273
Dom. Republic	0	0	5,488	0	0	5,488
Ecuador	0	0	0	0	115	115
France	9,734	0	0	0	0	9,734
Guatemala	0	0	0	0	726	726
Honduras	1,058	0	0	0	0	1,058
India	48,040	0	0	0	0	48,040
Indonesia	46,808	0	0	0	0	46,808
Jamaica	0	1,795	0	0	0	1,795
Japan	22,572	5,406	0	6,555	25	34,558
Korea	15,218	0	0	0	0	15,218
Malaysia	27,587	0	0	0	0	27,587
Mexico	3,601	0	0	0	68	3,669
Panama	0	0	892	0	2	894
Thailand	0	0	0	0	851	851
Venezuela	7,036	0	10,537	0	0	17,573
TOTAL AG:	242,076	12,947	28,259	6,555	4,502	294,339
NON-AGRICULTURAL						
Australia	13	-	-	0	0	13
Japan	75	-	-	4,297	0	4,372
Mexico	270	-	-	0	0	270
United Kingdom	75	-	-	0	0	75
TOTAL NON-AG:	433	-	-	4,297	0	4,730
TOTAL EXPORTS:	242,509	12,947	28,259	10,852	4,502	299,069

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	901	2,013	6,526	1,995	11,435
Alaska	0	0	0	0	0
Arizona	0	0	0	0	0
Arkansas	0	0	11,190	1,393	12,583
California	190	0	692	1,415	2,297
Colorado	0	0	116	94	210
Connecticut	0	299	764	63	1,126
Delaware	0	0	656	40	696
Florida	9,120	240	4,750	463	14,573
Georgia	2,062	61	9,123	1,481	12,727
Hawaii	0	0	0	0	0
Idaho	0	225	1,196	34	1,455
Illinois	4,038	94,788	12,698	13,774	125,298
Indiana	3,003	50,400	4,455	8,813	66,671
Iowa	851	35,857	21,772	29,074	87,554
Kansas	0	63	821	287	1,171
Kentucky	0	15,522	7,996	324	23,842
Louisiana	0	29	4,344	547	4,920
Maine	0	0	1,069	63	1,132
Maryland	0	122	3,403	2,106	5,631
Massachusetts	0	0	415	62	477
Michigan	923	19,544	6,821	480	27,768
Minnesota	0	15,231	19,057	2,831	37,119
Mississippi	0	1,797	3,164	1,871	6,832
Missouri	2,429	9,548	25,984	3,945	41,906
Montana	19	62	3,006	104	3,191
Nebraska	0	588	2,239	1,592	4,419
Nevada	0	0	0	0	0
New Hampshire	0	0	122	0	122
New Jersey	0	100	1,129	25	1,254
New Mexico	0	0	0	0	0
New York	195	685	7,986	796	9,662
North Carolina	443	7,036	11,799	2,029	21,307
North Dakota	30	590	1,750	0	2,370
Ohio	2,991	22,887	10,512	943	37,333
Oklahoma	0	0	61	0	61
Oregon	61	438	2,301	141	2,941
Pennsylvania	480	62	12,295	1,229	14,066
Rhode Island	0	0	361	126	487
South Carolina	671	1,667	10,648	1,014	14,000
South Dakota	0	307	1,383	594	2,284
Tennessee	965	4,305	30,613	2,388	38,271
Texas	0	116	2,353	124	2,593
Utah	0	0	0	0	0
Vermont	0	0	551	186	737
Virginia	1,213	831	18,364	1,798	22,206
Washington	332	637	4,557	396	5,922
West Virginia	0	862	112	125	1,099
Wisconsin	13	21,898	13,536	2,869	38,316
Wyoming	0	0	307	30	337
TOTAL U.S.:	30,930	308,810	282,997	87,664	710,401
CANADA					
Alberta	0	379	5,969	1,043	7,391
British Columbia	0	23	2,800	0	2,823
Manitoba	0	383	2,664	453	3,500
New Brunswick	0	60	2,207	65	2,332
Newfoundland	0	0	0	0	0
Nova Scotia	17	0	864	0	881
Ontario	0	(2,999)	20,563	282	17,846
Pr.Edw.Isle	0	0	(147)	0	(147)
Quebec	0	3,914	11,468	0	15,382
Saskatchewan	0	252	1,698	20	1,970
TOTAL CAN:	17	2,012	48,086	1,863	51,978
*EXPORT SALES:	233,621	11,233	24,722	6,555	276,131
TOTAL AGRIC:	264,568	322,055	355,805	96,082	1,038,510
NON-AG U.S.	8,769	-	-	7,216	15,985
NON-AG CANADA	1,069	-	-	87	1,156
*NON-AG EXPORTS	163	-	-	4,297	4,460
TOTAL NON-AG:	10,001	-	-	11,600	21,601
GRAND TOTAL	274,569	322,055	355,805	107,682	1,060,111

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	5,621	0	5,621
Belgium	7,681	0	0	0	7,681
Brazil	8,976	4,032	5,721	0	18,729
Chile	7,006	0	0	0	7,006
China	29,484	0	0	0	29,484
Dom. Republic	0	0	2,843	0	2,843
France	9,734	0	0	0	9,734
India	48,040	0	0	0	48,040
Indonesia	46,808	0	0	0	46,808
Jamaica	0	1,795	0	0	1,795
Japan	22,572	5,406	0	6,555	34,533
Korea	15,218	0	0	0	15,218
Malaysia	27,587	0	0	0	27,587
Mexico	3,479	0	0	0	3,479
Venezuela	7,036	0	10,537	0	17,573
TOTAL AG:	233,621	11,233	24,722	6,555	276,131
NON-AGRICULTURAL					
Australia	13	-	-	0	13
Japan	75	-	-	4,297	4,372
United Kingdom	75	-	-	0	75
TOTAL NON-AG:	163	-	-	4,297	4,460
TOTAL EXPORTS:	233,784	11,233	24,722	10,852	280,591

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	(1,920)	158	61	0	205	(1,496)
Alaska	0	0	0	0	0	0
Arizona	0	16	0	0	(3)	13
Arkansas	0	537	226	0	83	846
California	2,090	1,682	1,356	0	1,363	6,491
Colorado	315	16	768	0	117	1,216
Connecticut	0	0	0	0	56	56
Delaware	0	0	0	0	56	56
Florida	62	0	0	0	1,459	1,521
Georgia	0	0	(39)	0	1,222	1,183
Hawaii	0	1,804	0	0	34	1,838
Idaho	423	1,165	2,536	0	0	4,124
Illinois	0	0	1,529	0	408	1,937
Indiana	0	0	0	0	459	459
Iowa	0	47	432	0	158	637
Kansas	131	615	1,386	0	166	2,298
Kentucky	0	0	0	0	1,159	1,159
Louisiana	309	2,485	667	0	15	3,476
Maine	0	0	0	0	65	65
Maryland	0	0	0	0	105	105
Massachusetts	0	0	0	0	57	57
Michigan	0	0	0	0	896	896
Minnesota	76	0	0	0	847	923
Mississippi	0	0	16	0	73	89
Missouri	258	924	3,569	0	167	4,918
Montana	0	0	60	0	0	60
Nebraska	63	0	286	0	1,419	1,768
Nevada	0	0	0	0	0	0
New Hampshire	0	0	0	0	21	21
New Jersey	0	0	0	0	184	184
New Mexico	0	199	1,895	0	240	2,334
New York	0	0	0	0	487	487
North Carolina	0	0	0	0	664	664
North Dakota	0	0	0	0	0	0
Ohio	0	0	0	0	594	594
Oklahoma	78	449	1,543	0	119	2,189
Oregon	56	308	801	0	218	1,383
Pennsylvania	14	0	0	0	230	244
Rhode Island	0	0	0	0	0	0
South Carolina	0	0	0	0	699	699
South Dakota	0	0	0	0	0	0
Tennessee	0	0	0	0	352	352
Texas	2,616	3,210	13,058	0	1,078	19,962
Utah	0	0	152	0	0	152
Vermont	0	0	0	0	66	66
Virginia	0	0	0	0	169	169
Washington	360	90	108	0	334	892
West Virginia	0	0	0	0	0	0
Wisconsin	21	0	0	0	760	781
Wyoming	0	29	0	0	65	94
TOTAL U.S.:	4,952	13,734	30,410	0	16,966	65,962
CANADA						
Alberta	0	0	0	0	0	0
British Columbia	0	0	0	0	108	108
Manitoba	0	0	0	0	0	0
New Brunswick	0	0	0	0	103	103
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	0	0	0	0
Ontario	0	0	0	0	74	74
Pr./Edw.Isle	0	0	0	0	39	39
Quebec	0	0	0	0	171	171
Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	495	495
*EXPORT SALES:	8,455	1,714	3,537	0	4,502	18,208
TOTAL AGRIC:	13,407	15,448	33,947	0	21,863	84,665
NON-AG U.S.	7,053	-	-	0	236	7,289
NON-AG CANADA	0	-	-	0	71	71
*NON-AG EXPORTS	270	-	-	0	0	270
TOTAL NON-AG:	7,323	-	-	0	307	7,630
GRAND TOTAL	20,730	15,448	33,947	0	22,170	92,295

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K20)

APRIL, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	0	0	0	1,714
Belgium	7,275	0	0	0	0	7,275
Columbia	0	0	0	0	727	727
Costa Rica	0	0	0	0	715	715
Denmark	0	0	0	0	1,273	1,273
Dom. Republic	0	0	2,645	0	0	2,645
Ecuador	0	0	0	0	115	115
Guatemala	0	0	0	0	726	726
Honduras	1,058	0	0	0	0	1,058
Japan	0	0	0	0	25	25
Mexico	122	0	0	0	68	190
Panama	0	0	892	0	2	894
Thailand	0	0	0	0	851	851
TOTAL AG:	8,455	1,714	3,537	0	4,502	18,208
NON-AGRICULTURAL						
Mexico	270	-	-	0	0	270
TOTAL NON-AG:	270	-	-	0	0	270
TOTAL EXPORTS:	8,725	1,714	3,537	0	4,502	18,478

A8720 - 1A

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE	MAY 1986	MAY 1985	JUL-MAY 1985/86	JUL-MAY 1984/85
Alabama	4,089	3,988	69,690	78,543
Alaska	0	0	61	289
Arizona	143	15	528	376
Arkansas	4,115	9,094	51,510	51,763
California	5,610	7,309	46,895	59,905
Colorado	691	1,161	6,505	10,063
Connecticut	481	1,245	4,953	5,857
Delaware	2,133	810	20,981	28,850
Florida	15,507	(1,195)	145,445	138,946
Georgia	6,851	10,871	132,736	170,123
Hawaii	1,868	0	10,558	16,448
Idaho	3,632	5,048	26,205	23,580
Illinois	44,934	63,962	747,149	755,023
Indiana	41,833	50,205	426,339	442,326
Iowa	34,941	33,233	476,659	543,849
Kansas	7,076	3,563	32,811	33,893
Kentucky	14,777	19,070	127,518	149,009
Louisiana	3,634	9,257	50,438	58,060
Maine	758	1,919	8,236	10,669
Maryland	2,763	4,960	32,078	34,647
Massachusetts	1,896	826	5,515	4,636
Michigan	45,430	34,939	217,426	204,412
Minnesota	60,127	65,839	327,846	385,424
Mississippi	1,076	2,095	28,739	51,824
Missouri	19,633	32,335	230,886	258,120
Montana	859	985	11,304	12,363
Nebraska	6,002	4,676	34,958	39,509
Nevada	0	0	373	0
New Hampshire	79	370	480	923
New Jersey	1,022	950	7,198	8,890
New Mexico	550	709	10,924	9,217
New York	12,617	16,410	66,915	87,509
North Carolina	4,314	5,907	98,071	141,517
North Dakota	7,258	4,388	23,739	23,287
Ohio	42,542	70,150	440,671	446,634
Oklahoma	3,376	2,535	19,163	47,526
Oregon	3,058	2,097	24,714	29,898
Pennsylvania	7,109	6,603	60,986	61,168
Rhode Island	134	326	1,634	2,357
South Carolina	1,249	3,471	108,080	80,734
South Dakota	3,280	2,487	12,926	13,293
Tennessee	15,512	19,723	138,847	140,271
Texas	16,731	9,405	131,410	151,895
Utah	129	68	12,642	11,958
Vermont	720	1,705	3,630	5,025
Virginia	15,540	2,185	132,840	69,631
Washington	3,901	5,348	38,940	43,578
West Virginia	266	574	3,235	5,923
Wisconsin	52,569	60,032	284,507	316,561
Wyoming	156	86	1,794	2,432
TOTAL U.S.:	522,971	581,739	4,897,688	5,268,734
CANADA				
Alberta	10,791	12,806	29,986	29,603
British Columbia	617	1,413	6,993	7,070
Manitoba	5,487	6,959	19,972	22,185
New Brunswick	4,197	(17,490)	10,368	12,398
Newfoundland	0	0	573	702
Nova Scotia	962	1,327	5,763	6,324
Ontario	11,698	18,337	233,606	243,166
Pr.Edw.Isle	4,151	3,641	10,491	13,644
Quebec	14,797	42,058	135,907	129,788
Saskatchewan	6,104	4,862	12,970	11,733
TOTAL CAN:	58,804	73,913	466,629	476,613
EXPORT SALES:	357,745	277,124	2,509,319	2,827,557
TOTAL AG SALES.....	939,520	932,776	7,873,636	8,572,904
Non-Ag U.S.	36,045	33,795	340,712	355,210
Canada	1,833	2,481	23,086	22,869
Exports	8,068	21,710	84,954	79,051
TOTAL NON-AG SALES..	45,946	57,986	448,752	457,130
GRAND TOTAL.....	985,466	990,762	8,322,388	9,030,034

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

MAY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	612	123	2,327	988	39	4,089
Alaska	0	0	0	0	0	0
Arizona	42	0	15	2	84	143
Arkansas	0	298	3,355	408	54	4,115
California	2,014	1,133	1,189	290	984	5,610
Colorado	173	60	259	128	71	691
Connecticut	0	187	70	125	99	481
Delaware	0	0	1,954	54	125	2,133
Florida	6,296	604	1,681	40	6,886	15,507
Georgia	1,042	55	3,374	998	1,382	6,851
Hawaii	0	1,868	0	0	0	1,868
Idaho	295	689	2,559	71	18	3,632
Illinois	4,301	32,108	2,085	6,230	210	44,934
Indiana	2,740	32,887	1,676	4,431	99	41,833
Iowa	2,641	15,465	9,402	7,345	88	34,941
Kansas	890	2,079	3,359	619	129	7,076
Kentucky	14	9,498	4,545	124	596	14,777
Louisiana	4	796	2,455	379	0	3,634
Maine	0	0	758	0	0	758
Maryland	0	0	1,713	785	265	2,763
Massachusetts	0	60	647	405	784	1,896
Michigan	1,361	30,766	12,231	792	280	45,430
Minnesota	0	20,170	37,350	1,795	812	60,127
Mississippi	0	0	1,061	13	2	1,076
Missouri	1,914	4,613	10,059	2,901	146	19,633
Montana	0	0	811	48	0	859
Nebraska	135	952	2,353	1,452	1,110	6,002
Nevada	0	0	0	0	0	0
New Hampshire	0	0	79	0	0	79
New Jersey	0	64	738	171	49	1,022
New Mexico	0	0	281	63	206	550
New York	313	790	9,900	1,325	289	12,617
North Carolina	61	1,397	1,447	447	962	4,314
North Dakota	0	2,158	5,084	16	0	7,258
Ohio	2,007	23,901	13,234	2,982	418	42,542
Oklahoma	111	1,065	2,026	73	101	3,376
Oregon	184	435	1,816	38	585	3,058
Pennsylvania	0	148	5,261	1,142	558	7,109
Rhode Island	0	0	121	0	13	134
South Carolina	59	269	305	454	162	1,249
South Dakota	0	1,189	1,493	598	0	3,280
Tennessee	0	1,642	10,787	2,994	89	15,512
Texas	2,597	4,574	6,765	1,866	929	16,731
Utah	60	29	4	0	36	129
Vermont	0	0	475	124	121	720
Virginia	2,887	1,760	9,578	941	374	15,540
Washington	17	961	2,122	13	788	3,901
West Virginia	0	242	24	0	0	266
Wisconsin	32	37,478	12,966	1,155	938	52,569
Wyoming	0	15	68	0	73	156
TOTAL U.S.:	32,802	232,528	191,862	44,825	20,954	522,971
CANADA						
Alberta	0	651	9,876	264	0	10,791
British Columbia	0	22	496	0	99	617
Manitoba	1	958	3,935	593	0	5,487
New Brunswick	0	2,375	1,524	0	298	4,197
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	180	782	0	0	962
Ontario	13	4,758	4,664	905	1,358	11,698
Pr.Edw.Isle	0	896	2,912	0	343	4,151
Quebec	0	2,708	11,543	61	485	14,797
Saskatchewan	128	904	5,054	18	0	6,104
TOTAL CAN:	142	13,452	40,786	1,841	2,583	58,804
*EXPORT SALES:	221,817	30,755	83,699	16,148	5,326	357,745
TOTAL AGRIC:	254,761	276,735	316,347	62,814	28,863	939,520
NON-AG U.S.	25,401	-	-	10,470	174	36,045
NON-AG CANADA	1,731	-	-	102	0	1,833
*NON-AG EXPORTS	8,054	-	-	0	14	8,068
TOTAL NON-AG:	35,186	-	-	10,572	188	45,946
GRAND TOTAL	289,947	276,735	316,347	73,386	29,051	985,466

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

MAY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	11,221	1,617	0	1,433	14,271
Brazil	29,160	15,657	69,137	0	242	114,196
Chile	7,053	0	0	0	0	7,053
China	45,884	0	0	0	0	45,884
Columbia	4,418	473	1,801	0	0	6,692
Denmark	8,175	0	0	0	0	8,175
Ecuador	1,951	0	3,483	0	410	5,844
India	58,440	0	0	0	0	58,440
Japan	23,749	1,645	0	8,994	2,969	37,357
Korea	0	0	0	7,154	0	7,154
Malaysia	20,479	0	0	0	0	20,479
Mexico	15,168	0	0	0	199	15,367
Peru	5,123	0	0	0	0	5,123
Philippines	0	0	0	0	73	73
South Africa	0	1,759	0	0	0	1,759
Switzerland	0	0	7,661	0	0	7,661
Taiwan	2,217	0	0	0	0	2,217
TOTAL AG:	221,817	30,755	83,699	16,148	5,326	357,745
NON-AGRICULTURAL						
Japan	7,628	-	-	0	0	7,628
Mexico	216	-	-	0	14	230
Sweden	210	-	-	0	0	210
TOTAL NON-AG:	8,054	-	-	0	14	8,068
TOTAL EXPORTS:	229,871	30,755	83,699	16,148	5,340	365,813

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K20)

MAY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	612	123	2,251	988	3,974
Alaska	0	0	0	0	0
Arizona	0	0	0	0	0
Arkansas	0	0	2,990	408	3,398
California	0	0	315	290	605
Colorado	0	0	15	95	110
Connecticut	0	187	70	125	382
Delaware	0	0	1,954	54	2,008
Florida	6,234	604	1,681	40	8,559
Georgia	783	55	3,374	998	5,210
Hawaii	0	1,868	0	0	1,868
Idaho	0	173	1,432	71	1,676
Illinois	4,301	32,108	1,802	6,230	44,441
Indiana	2,740	32,887	1,676	4,431	41,734
Iowa	2,591	15,432	8,936	7,345	34,304
Kansas	0	0	835	364	1,199
Kentucky	13	9,498	4,545	124	14,180
Louisiana	0	15	1,794	288	2,097
Maine	0	0	758	0	758
Maryland	0	0	1,713	785	2,498
Massachusetts	0	60	647	374	1,081
Michigan	1,361	30,766	12,231	792	45,150
Minnesota	0	20,170	37,350	1,795	59,315
Mississippi	0	0	1,053	0	1,053
Missouri	427	3,087	7,608	2,682	13,804
Montana	0	0	811	48	859
Nebraska	0	891	2,182	1,436	4,509
Nevada	0	0	0	0	0
New Hampshire	0	0	79	0	79
New Jersey	0	64	738	171	973
New Mexico	0	0	0	0	0
New York	313	790	9,900	1,325	12,328
North Carolina	0	1,397	1,447	447	3,291
North Dakota	0	2,158	5,084	16	7,258
Ohio	2,007	23,901	13,234	2,982	42,124
Oklahoma	0	0	94	0	94
Oregon	62	140	1,468	38	1,708
Pennsylvania	0	148	5,261	1,142	6,551
Rhode Island	0	0	121	0	121
South Carolina	0	269	305	454	1,028
South Dakota	0	1,189	1,493	593	3,280
Tennessee	0	1,642	10,787	2,980	15,409
Texas	0	0	317	62	379
Utah	0	0	4	0	4
Vermont	0	0	475	124	599
Virginia	2,887	1,760	9,578	941	15,166
Washington	17	946	2,107	13	3,083
West Virginia	0	242	24	0	266
Wisconsin	13	37,478	12,966	1,155	51,612
Wyoming	0	0	68	0	68
TOTAL U.S.:	24,361	220,048	173,573	42,211	460,193
CANADA					
Alberta	0	651	9,876	264	10,791
British Columbia	0	22	496	0	518
Manitoba	1	958	3,935	593	5,487
New Brunswick	0	2,375	1,524	0	3,899
Newfoundland	0	0	0	0	0
Nova Scotia	0	180	782	0	962
Ontario	13	4,758	4,664	905	10,340
Pr.Edw.Isle	0	896	2,912	0	3,808
Quebec	0	2,708	11,543	61	14,312
Saskatchewan	128	904	5,054	18	6,104
TOTAL CAN:	142	13,452	40,786	1,841	56,221
*EXPORT SALES:	190,027	26,213	66,443	16,148	298,831
TOTAL AGRIC:	214,530	259,713	280,802	60,200	815,245
NON-AG U.S.	14,494	-	-	9,417	23,911
NON-AG CANADA	1,731	-	-	102	1,833
*NON-AG EXPORTS	7,628	-	-	0	7,628
TOTAL NON-AG:	23,853	-	-	9,519	33,372
GRAND TOTAL	238,383	259,713	280,802	69,719	848,617

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Snort Tons K20)

MAY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	8,797	0	0	8,797
Brazil	29,160	15,657	55,299	0	100,116
Chile	7,053	0	0	0	7,053
China	45,884	0	0	0	45,884
Denmark	8,175	0	0	0	8,175
Ecuador	0	0	3,483	0	3,483
India	36,777	0	0	0	36,777
Japan	20,383	0	0	8,994	29,377
Korea	0	0	0	7,154	7,154
Malaysia	20,479	0	0	0	20,479
Mexico	14,776	0	0	0	14,776
Peru	5,123	0	0	0	5,123
South Africa	0	1,759	0	0	1,759
Switzerland	0	0	7,661	0	7,661
Taiwan	2,217	0	0	0	2,217
TOTAL AG:	190,027	26,213	66,443	16,148	298,831
NON-AGRICULTURAL					
Japan	7,628	-	-	0	7,628
TOTAL NON-AG:	7,628	-	-	0	7,628
TOTAL EXPORTS:	197,655	26,213	66,443	16,148	306,459

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - U. S. PRODUCERS - (Short Tons K20)

MAY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	0	0	76	0	39	115
Alaska	0	0	0	0	0	0
Arizona	42	0	15	2	84	143
Arkansas	0	298	365	0	54	717
California	2,014	1,133	874	0	984	5,005
Colorado	173	60	244	33	71	581
Connecticut	0	0	0	0	99	99
Delaware	0	0	0	0	125	125
Florida	62	0	0	0	6,886	6,948
Georgia	259	0	0	0	1,382	1,641
Hawaii	0	0	0	0	0	0
Idaho	295	516	1,127	0	18	1,956
Illinois	0	0	283	0	210	493
Indiana	0	0	0	0	99	99
Iowa	50	33	466	0	88	637
Kansas	890	2,079	2,524	255	129	5,877
Kentucky	1	0	0	0	596	597
Louisiana	4	781	661	91	0	1,537
Maine	0	0	0	0	0	0
Maryland	0	0	0	0	265	265
Massachusetts	0	0	0	31	784	815
Michigan	0	0	0	0	280	280
Minnesota	0	0	0	0	812	812
Mississippi	0	0	8	13	2	23
Missouri	1,487	1,526	2,451	219	146	5,829
Montana	0	0	0	0	0	0
Neoraska	135	61	171	16	1,110	1,493
Nevada	0	0	0	0	0	0
New Hampshire	0	0	0	0	0	0
New Jersey	0	0	0	0	49	49
New Mexico	0	0	281	63	206	550
New York	0	0	0	0	289	289
North Carolina	61	0	0	0	962	1,023
North Dakota	0	0	0	0	0	0
Ohio	0	0	0	0	418	418
Oklahoma	111	1,065	1,932	73	101	3,282
Oregon	122	295	348	0	585	1,350
Pennsylvania	0	0	0	0	558	558
Rhode Island	0	0	0	0	13	13
South Carolina	59	0	0	0	162	221
South Dakota	0	0	0	0	0	0
Tennessee	0	0	0	14	89	103
Texas	2,597	4,574	6,448	1,804	929	16,352
Utan	60	29	0	0	36	125
Vermont	0	0	0	0	121	121
Virginia	0	0	0	0	374	374
Wasnington	0	15	15	0	788	818
West Virginia	0	0	0	0	0	0
Wisconsin	19	0	0	0	938	957
Wyoming	0	15	0	0	73	88
TOTAL U.S.:	8,441	12,480	18,289	2,614	20,954	62,778
CANADA						
Alberta	0	0	0	0	0	0
British Columbia	0	0	0	0	99	99
Manitoba	0	0	0	0	0	0
New Brunswick	0	0	0	0	298	298
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	0	0	0	0
Ontario	0	0	0	0	1,358	1,358
Pr.Edw.Isle	0	0	0	0	343	343
Quebec	0	0	0	0	485	485
Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	2,583	2,583
*EXPORT SALES:	31,790	4,542	17,256	0	5,326	58,914
TOTAL AGRIC:	40,231	17,022	35,545	2,614	28,863	124,275
NON-AG U.S.	10,907	-	-	1,053	174	12,134
NON-AG CANADA	0	-	-	0	0	0
*NON-AG EXPORTS	426	-	-	0	14	440
TOTAL NON-AG:	11,333	-	-	1,053	188	12,574
GRAND TOTAL	51,564	17,022	35,545	3,667	29,051	136,849

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K2O)

MAY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	2,424	1,617	0	1,433	5,474
Brazil	0	0	13,838	0	242	14,080
Columbia	4,418	473	1,801	0	0	6,692
Ecuador	1,951	0	0	0	410	2,361
India	21,663	0	0	0	0	21,663
Japan	3,366	1,645	0	0	2,969	7,980
Mexico	392	0	0	0	199	591
Philippines	0	0	0	0	73	73
TOTAL AG:	31,790	4,542	17,256	0	5,326	58,914
NON-AGRICULTURAL						
Mexico	216	-	-	0	14	230
Sweden	210	-	-	0	0	210
TOTAL NON-AG:	426	-	-	0	14	440
TOTAL EXPORTS:	32,216	4,542	17,256	0	5,340	59,354

A2720-1

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE	JUN 1986	JUN 1985	JUL-JUN 1985/86	JUL-JUN 1984/85
Alabama	2,131	957	71,821	79,500
Alaska	121	0	182	289
Arizona	1	42	529	418
Arkansas	4,989	6,300	56,499	58,063
California	4,609	3,723	51,504	63,628
Colorado	281	543	6,786	10,606
Connecticut	222	294	5,175	6,151
Delaware	421	220	21,402	29,070
Florida	10,858	7,499	156,303	146,445
Georgia	5,028	4,082	137,764	174,205
Hawaii	2,052	1,125	12,610	17,573
Idaho	1,007	1,460	27,212	25,040
Illinois	6,579	22,827	753,728	777,850
Indiana	12,877	10,267	439,216	452,593
Iowa	6,296	5,934	482,955	549,783
Kansas	2,327	2,350	35,138	36,243
Kentucky	6,871	14,807	134,389	163,816
Louisiana	1,012	2,002	51,450	60,062
Maine	52	15	8,288	10,684
Maryland	1,270	1,065	33,348	35,712
Massachusetts	138	201	5,653	4,837
Michigan	17,162	15,349	234,588	219,761
Minnesota	11,215	60,062	339,061	445,486
Mississippi	29	756	28,768	52,580
Missouri	9,368	9,142	240,254	267,262
Montana	440	143	11,744	12,506
Nebraska	452	806	35,410	40,315
Nevada	0	0	373	0
New Hampshire	74	55	554	978
New Jersey	1,024	740	8,222	9,630
New Mexico	147	355	11,071	9,572
New York	4,829	5,464	71,744	92,973
North Carolina	2,519	1,649	100,590	143,166
North Dakota	473	245	24,212	23,532
Ohio	16,212	10,056	456,883	456,690
Oklahoma	1,344	1,005	20,507	48,531
Oregon	850	1,195	25,564	31,093
Pennsylvania	3,492	4,596	64,478	65,764
Rhode Island	0	246	1,634	2,603
South Carolina	843	966	108,923	81,700
South Dakota	685	318	13,611	13,611
Tennessee	3,525	8,670	142,372	148,941
Texas	4,991	13,704	136,401	165,599
Utah	21	44	12,663	12,002
Vermont	434	667	4,064	5,692
Virginia	3,110	2,563	135,950	72,194
Washington	1,607	781	40,547	44,359
West Virginia	144	161	3,379	6,084
Wisconsin	27,156	30,805	311,663	347,366
Wyoming	57	98	1,851	2,530
TOTAL U.S.:	181,345	256,354	5,079,033	5,525,088
CANADA				
Alberta	1,083	427	31,069	30,030
British Columbia	473	168	7,466	7,238
Manitoba	1,413	282	21,385	22,467
New Brunswick	4,964	43	15,332	12,441
Newfoundland	0	24	573	726
Nova Scotia	59	60	5,822	6,384
Ontario	5,267	5,557	238,873	248,723
Pr.Edw.Isle	(31)	1,104	10,460	14,748
Quebec	3,792	5,019	139,699	134,807
Saskatchewan	1,056	873	14,026	12,606
TOTAL CAN:	18,076	13,557	484,705	490,170
EXPORT SALES:	244,937	190,374	2,754,256	3,017,931
TOTAL AG SALES.....	444,358	460,285	8,317,994	9,033,189
Non-Ag U.S.	24,778	48,007	365,490	403,217
Canada	1,726	2,489	24,812	25,358
Exports	5,793	25,273	90,747	104,324
TOTAL NON-AG SALES..	32,297	75,769	481,049	532,899
GRAND TOTAL.....	476,655	536,054	8,799,043	9,566,088

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

JUNE, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	365	32	1,571	48	115	2,131
Alaska	0	0	121	0	0	121
Arizona	0	0	0	0	1	1
Arkansas	0	128	4,156	653	47	4,980
California	1,553	872	661	551	852	4,609
Colorado	120	0	138	0	23	281
Connecticut	0	124	82	0	16	222
Delaware	0	0	396	0	25	421
Florida	5,240	687	1,269	1,044	2,618	10,858
Georgia	706	0	3,290	730	302	5,028
Hawaii	0	0	1,995	0	57	2,052
Idaho	142	408	439	0	18	1,007
Illinois	658	4,506	576	773	66	6,579
Indiana	958	10,008	525	1,338	47	12,877
Iowa	1,095	2,725	1,410	1,037	29	6,296
Kansas	342	125	1,534	284	42	2,327
Kentucky	915	4,371	1,402	63	120	6,871
Louisiana	0	62	709	230	11	1,012
Maine	0	0	52	0	0	52
Maryland	0	0	564	706	0	1,270
Massachusetts	0	(30)	87	31	80	138
Michigan	948	10,418	5,153	571	72	17,162
Minnesota	48	4,199	6,139	301	529	11,215
Mississippi	14	0	15	0	0	29
Missouri	2,141	877	5,097	1,255	28	9,368
Montana	0	0	342	85	13	440
Nebraska	31	74	101	235	11	452
Nevada	0	0	0	0	0	0
New Hampshire	0	0	69	0	5	74
New Jersey	0	163	460	346	55	1,024
New Mexico	0	0	75	0	72	147
New York	13	311	4,335	105	65	4,829
North Carolina	60	305	1,974	90	90	2,519
North Dakota	0	15	441	17	0	473
Ohio	3,296	9,452	3,012	406	46	16,212
Oklahoma	58	127	1,040	77	42	1,344
Oregon	94	177	518	0	61	850
Pennsylvania	0	219	2,268	985	20	3,492
Rhode Island	0	0	0	0	0	0
South Carolina	0	560	57	125	101	843
South Dakota	0	356	329	0	0	685
Tennessee	0	78	3,275	139	33	3,525
Texas	1,792	351	2,255	385	198	4,991
Utah	15	0	0	0	6	21
Vermont	0	81	249	0	104	434
Virginia	1,494	283	959	354	10	3,110
Washington	14	384	974	175	60	1,607
West Virginia	0	122	0	0	22	144
Wisconsin	0	22,809	3,539	474	334	27,156
Wyoming	15	30	0	0	12	57
TOTAL U.S.:	22,227	75,408	63,634	13,518	6,458	181,345
CANADA						
Alberta	15	24	950	94	0	1,083
British Columbia	0	61	399	13	0	473
Manitoba	0	259	907	167	0	1,413
New Brunswick	0	108	4,056	0	0	4,964
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	59	0	0	59
Ontario	25	2,969	1,849	77	347	5,267
Pr.Edw.Isle	0	0	(47)	0	16	(31)
Quebec	0	2,495	937	62	298	3,792
Saskatchewan	16	0	1,040	0	0	1,056
TOTAL CAN:	56	5,916	11,030	413	661	18,076
*EXPORT SALES:	122,655	36,335	70,908	11,468	3,571	244,937
TOTAL AG SALES....	144,938	117,659	145,572	25,499	10,690	444,358
NON-AG U.S.	17,159	-	-	7,322	297	24,778
NON-AG CANADA	1,557	-	-	169	0	1,726
*NON-AG EXPORTS	2,401	-	-	3,260	52	5,793
TOTAL NON-AG....	21,197	-	-	10,751	349	32,297
GRAND TOTAL	166,135	117,659	145,572	36,250	11,039	476,655

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JUNE, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	4,363	2,176	0	6,539
Brazil	17,090	25,750	53,845	0	0	96,685
China	23,645	0	0	0	0	23,645
Columbia	0	0	0	0	1,465	1,465
Cosca Rica	0	1,817	1,944	0	318	4,079
India	17,398	0	0	0	0	17,398
Jamaica	0	2,827	0	0	0	2,827
Japan	5,913	3,413	0	9,292	87	18,705
Korea	18,191	0	0	0	0	18,191
Malaysia	1,759	0	0	0	0	1,759
Mexico	444	0	0	0	0	444
New Zealand	7,181	0	0	0	0	7,181
Peru	0	0	0	0	1,701	1,701
Puerto Rico	0	2,528	0	0	0	2,528
South Africa	0	0	4,044	0	0	4,044
Switzerland	30,787	0	6,712	0	0	37,499
West Germany	247	0	0	0	0	247
TOTAL AG:	122,655	36,335	70,908	11,468	3,571	244,937
NON-AGRICULTURAL						
Brazil	2,111	-	-	0	0	2,111
Japan	63	-	-	3,260	52	3,375
Mexico	220	-	-	0	0	220
Pakistan	12	-	-	0	0	12
United Kingdom	75	-	-	0	0	75
TOTAL NON-AG:	2,481	-	-	3,260	52	5,793
TOTAL EXPORTS:	125,136	36,335	70,908	14,728	3,623	250,730

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JUNE, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	385	0	1,556	48	1,969
Alaska	0	0	121	0	121
Arizona	0	0	0	0	0
Arkansas	0	0	4,036	658	4,694
California	0	0	125	551	676
Colorado	15	0	0	0	15
Connecticut	0	124	82	0	206
Delaware	0	0	396	0	396
Florida	5,147	687	1,269	1,044	8,147
Georgia	542	0	3,290	730	4,562
Hawaii	0	0	1,995	0	1,995
Idaho	0	334	235	0	569
Illinois	636	4,586	576	773	6,513
Indiana	958	10,006	526	1,338	12,830
Iowa	1,092	2,725	1,364	1,037	6,218
Kansas	0	0	325	237	563
Kentucky	915	4,371	1,402	63	6,751
Louisiana	0	0	458	202	660
Maine	0	0	52	0	52
Maryland	0	0	564	706	1,270
Massachusetts	0	(30)	57	0	27
Michigan	948	10,418	5,153	571	17,090
Minnesota	48	4,199	6,139	301	10,686
Mississippi	0	0	0	0	0
Missouri	610	761	3,614	1,222	6,227
Montana	0	0	342	85	427
Nebraska	0	74	101	235	410
Nevada	0	0	0	0	0
New Hampshire	0	0	69	0	69
New Jersey	0	103	460	346	969
New Mexico	0	0	0	0	0
New York	13	311	4,335	105	4,764
North Carolina	0	305	1,974	90	2,369
North Dakota	0	15	441	17	473
Ohio	3,295	9,452	3,012	406	16,166
Oklahoma	0	0	31	0	31
Oregon	0	64	288	0	352
Pennsylvania	0	219	2,268	985	3,472
Rhode Island	0	0	0	0	0
South Carolina	0	560	57	125	742
South Dakota	0	356	329	0	685
Tennessee	0	78	3,275	139	3,492
Texas	0	0	92	0	92
Utah	0	0	0	0	0
Vermont	0	81	249	0	330
Virginia	1,494	283	969	354	3,100
Washington	14	384	959	175	1,532
West Virginia	0	122	0	0	122
Wisconsin	0	22,809	3,539	474	26,822
Wyoming	15	0	0	0	15
TOTAL U.S.:	16,131	73,368	56,156	13,017	158,672
CANADA					
Alberta	15	24	950	94	1,083
British Columbia	0	61	399	13	473
Manitoba	0	259	967	187	1,413
New Brunswick	0	108	4,855	0	4,964
Newfoundland	0	0	0	0	0
Nova Scotia	0	0	59	0	59
Ontario	25	2,969	1,849	77	4,920
Pr.Edw.Isle	0	0	(47)	0	(47)
Quebec	0	2,495	937	62	3,494
Saskatchewan	16	0	1,040	0	1,056
TOTAL CAN:	56	5,916	11,030	413	17,415
*EXPORT SALES:	104,816	32,936	48,498	11,488	197,718
TOTAL AG SALES....	121,003	112,220	115,684	24,890	373,805
NON-AG U.S.	9,263	-	-	7,073	16,336
NON-AG CANADA	1,557	-	-	169	1,726
*NON-AG EXPORTS	150	-	-	3,260	3,410
TOTAL NON-AG:	10,970	-	-	10,502	21,472
GRAND TOTAL.....	131,973	112,220	115,684	35,400	395,277

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JUNE, 1980

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	4,363	2,176	6,539
Brazil	17,050	22,351	33,379	0	72,820
China	23,645	0	0	0	23,645
Costa Rica	0	1,817	0	0	1,817
India	370	0	0	0	370
Jamaica	0	2,027	0	0	2,027
Japan	5,913	3,413	0	9,292	18,618
Korea	18,191	0	0	0	18,191
Malaysia	1,759	0	0	0	1,759
New Zealand	7,061	0	0	0	7,061
Puerto Rico	0	2,528	0	0	2,528
South Africa	0	0	4,044	0	4,044
Switzerland	30,787	0	6,712	0	37,499
TOTAL AG:	104,816	32,936	48,498	11,468	197,718
NON-AGRICULTURAL					
Japan	63	-	-	3,260	3,323
Pakistan	12	-	-	0	12
United Kingdom	75	-	-	0	75
TOTAL NON-AG:	150	-	-	3,260	3,410
TOTAL EXPORTS:	104,966	32,936	48,498	14,728	201,128

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

JUNE, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	0	32	15	0	115	162
Alaska	0	0	0	0	0	0
Arizona	0	0	0	0	1	1
Arkansas	0	128	120	0	47	295
California	1,653	892	536	0	852	3,933
Colorado	104	0	138	0	23	265
Connecticut	0	0	0	0	16	16
Delaware	0	0	0	0	25	25
Florida	93	0	0	0	2,618	2,711
Georgia	164	0	0	0	302	466
Hawaii	0	0	0	0	57	57
Idaho	142	74	204	0	18	438
Illinois	0	0	0	0	66	66
Indiana	0	0	0	0	47	47
Iowa	3	0	46	0	29	78
Kansas	342	125	1,208	47	42	1,764
Kentucky	0	0	0	0	120	120
Louisiana	0	62	251	28	11	352
Maine	0	0	0	0	0	0
Maryland	0	0	0	0	0	0
Massachusetts	0	0	0	31	80	111
Michigan	0	0	0	0	72	72
Minnesota	0	0	0	0	529	529
Mississippi	14	0	15	0	0	29
Missouri	1,531	96	1,453	33	28	3,141
Montana	0	0	0	0	13	13
Nebraska	31	0	0	0	11	42
Nevada	0	0	0	0	0	0
New Hampshire	0	0	0	0	5	5
New Jersey	0	0	0	0	55	55
New Mexico	0	0	75	0	72	147
New York	0	0	0	0	65	65
North Carolina	60	0	0	0	90	150
North Dakota	0	0	0	0	0	0
Ohio	0	0	0	0	46	46
Oklahoma	58	127	1,009	77	42	1,313
Oregon	94	113	230	0	61	498
Pennsylvania	0	0	0	0	20	20
Rhode Island	0	0	0	0	0	0
South Carolina	0	0	0	0	101	101
South Dakota	0	0	0	0	0	0
Tennessee	0	0	0	0	33	33
Texas	1,792	361	2,163	385	198	4,899
Utah	15	0	0	0	6	21
Vermont	0	0	0	0	104	104
Virginia	0	0	0	0	10	10
Washington	0	0	15	0	60	75
West Virginia	0	0	0	0	22	22
Wisconsin	0	0	0	0	334	334
Wyoming	0	30	0	0	12	42
TOTAL U.S.:	6,095	2,040	7,478	601	6,458	22,673
CANADA						
Alberta	0	0	0	0	0	0
British Columbia	0	0	0	0	0	0
Manitoba	0	0	0	0	0	0
New Brunswick	0	0	0	0	0	0
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	0	0	0	0
Ontario	0	0	0	0	347	347
Pr.Edw.Isle	0	0	0	0	15	15
Quebec	0	0	0	0	298	298
Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	661	661
*EXPORT SALES:	17,839	3,399	22,410	0	3,571	47,219
TOTAL AG SALES....	23,935	5,439	29,888	601	10,690	70,553
NON-AG U.S.	7,896	-	-	249	297	8,442
NON-AG CANADA	0	-	-	0	0	0
*NON-AG EXPORTS	2,331	-	-	0	52	2,383
TOTAL NON-AG:	10,227	-	-	249	349	10,825
GRAND TOTAL.....	34,162	5,439	29,888	850	11,039	81,378

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K20)

JUNE, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Brazil	0	3,399	20,466	0	0	23,865
Columbia	0	0	0	0	1,465	1,465
Cosca Rica	0	0	1,944	0	318	2,262
India	17,028	0	0	0	0	17,028
Japan	0	0	0	0	87	87
Mexico	444	0	0	0	0	444
New Zealand	120	0	0	0	0	120
Peru	0	0	0	0	1,701	1,701
West Germany	247	0	0	0	0	247
TOTAL AG:	17,839	3,399	22,410	0	3,571	47,219
NON-AGRICULTURAL						
Brazil	2,111	-	-	0	0	2,111
Japan	0	-	-	0	52	52
Mexico	220	-	-	0	0	220
TOTAL NON-AG:	2,331	-	-	0	52	2,383
TOTAL EXPORTS:	20,170	3,399	22,410	0	3,623	49,602

10/14/86 A8720-1A

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE	JULY 1986	JULY 1985
Alabama	9,338	2,638
Alaska	286	0
Arizona	91	0
Arkansas	220	1,153
California	2,663	2,438
Colorado	102	108
Connecticut	263	308
Delaware	237	115
Florida	5,561	7,949
Georgia	5,294	3,885
Hawaii	1,276	(16)
Idaho	889	1,029
Illinois	8,900	20,380
Indiana	4,339	6,045
Iowa	14,182	16,270
Kansas	1,662	1,478
Kentucky	6,579	7,385
Louisiana	168	3,040
Maine	130	165
Maryland	240	269
Massachusetts	178	146
Michigan	5,511	4,586
Minnesota	6,609	14,540
Mississippi	(930)	2,318
Missouri	9,768	22,922
Montana	185	34
Nebraska	530	781
Nevada	15	0
New Hampshire	36	89
New Jersey	332	219
New Mexico	240	290
New York	2,641	2,890
North Carolina	3,675	3,486
North Dakota	447	647
Ohio	5,391	18,966
Oklahoma	978	1,036
Oregon	1,001	482
Pennsylvania	2,186	3,522
Rhode Island	0	79
South Carolina	1,746	749
South Dakota	32	184
Tennessee	3,673	4,789
Texas	5,737	7,121
Utah	229	(1,085)
Vermont	296	564
Virginia	160	7,353
Washington	348	2,452
West Virginia	180	135
Wisconsin	12,288	19,125
Wyoming	61	54
TOTAL U.S.:	125,963	193,113
CANADA		
Alberta	85	636
British Columbia	6,241	188
Manitoba	(116)	75
New Brunswick	310	(197)
Newfoundland	0	0
Nova Scotia	0	1,086
Ontario	2,318	2,650
Pr.Edw.Isle	64	(444)
Quebec	351	764
Saskatchewan	72	410
TOTAL CAN:	9,325	5,168
EXPORT SALES:	355,313	184,551
TOTAL AGRICULTURAL	490,601	382,832
Non-Ag U.S.	24,765	26,842
Canada	389	2,898
Exports	3,800	2,405
TOTAL NON-AGRICULTURAL	28,954	32,145
GRAND TOTAL.....	519,555	414,977

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

JULY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	4,158	77	4,517	146	440	9,338
Alaska	29	0	257	0	0	286
Arizona	76	0	15	0	0	91
Arkansas	0	0	150	15	55	220
California	1,139	570	350	28	576	2,663
Colorado	60	0	30	0	12	102
Connecticut	0	81	177	0	5	263
Delaware	0	0	210	0	27	237
Florida	2,123	836	805	62	1,735	5,561
Georgia	1,205	987	1,869	0	1,233	5,294
Hawaii	181	1,061	0	0	34	1,276
Idaho	80	80	394	319	16	889
Illinois	525	6,745	1,031	574	25	8,900
Indiana	659	3,274	38	287	81	4,339
Iowa	52	8,859	5,238	33	0	14,182
Kansas	219	93	1,184	121	45	1,662
Kentucky	1	5,839	709	25	5	6,579
Louisiana	0	31	137	0	0	168
Maine	0	0	130	0	0	130
Maryland	0	0	130	97	13	240
Massachusetts	0	0	137	0	41	178
ichigan	141	3,461	1,452	440	17	5,511
innesota	581	1,758	4,152	56	62	6,609
Mississippi	0	(1)	16	(945)	0	(930)
Missouri	33	2,664	6,781	154	136	9,768
Montana	0	0	128	57	0	185
Nebraska	50	16	15	304	145	530
Nevada	0	15	0	0	0	15
New Hampshire	0	0	36	0	0	36
New Jersey	0	0	180	129	23	332
New Mexico	0	0	79	87	74	240
New York	0	217	2,321	30	73	2,641
North Carolina	668	1,554	621	0	832	3,675
North Dakota	0	0	447	0	0	447
Ohio	80	1,920	3,021	154	216	5,391
Oklahoma	45	16	858	14	45	978
Oregon	48	93	849	0	11	1,001
Pennsylvania	42	0	1,857	156	131	2,186
Rhode Island	0	0	0	0	0	0
South Carolina	362	634	244	25	481	1,746
South Dakota	0	0	32	0	0	32
Tennessee	0	13	3,626	34	0	3,673
Texas	2,178	654	2,145	473	287	5,737
Utah	31	14	15	162	7	229
Vermont	0	235	31	0	30	296
Virginia	61	0	73	26	0	160
Washington	53	70	179	26	20	348
West Virginia	0	180	0	0	0	180
Wisconsin	82	10,413	1,526	162	105	12,288
Wyoming	0	61	0	0	0	61
TOTAL U.S.:	14,962	52,520	48,192	3,251	7,038	125,963
CANADA						
Alberta	0	16	69	0	0	85
British Columbia	0	75	6,141	25	0	6,241
Manitoba	0	(265)	149	0	0	(116)
New Brunswick	0	167	138	0	5	310
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	0	0	0	0
Ontario	40	1,787	400	52	39	2,318
Pr.Edw.Isle	0	0	54	0	10	64
Quebec	0	166	182	0	3	351
Saskatchewan	0	0	50	22	0	72
TOTAL CAN:	40	1,946	7,183	99	57	9,325
*EXPORT SALES:	240,823	25,033	70,834	0	18,623	355,313
TOTAL AG SALES....	255,825	79,499	126,209	3,350	25,718	490,601
NON-AG U.S.	17,385	-	-	7,207	173	24,765
NON-AG CANADA	362	-	-	15	12	389
*NON-AG EXPORTS	353	-	-	3,433	14	3,800
TOTAL NON-AG:	18,100	-	-	10,655	199	28,954
GRAND TOTAL	273,925	79,499	126,209	14,005	25,917	519,555

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

JULY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	13,458	0	1,869	15,327
Belgium	0	0	6,669	0	0	6,669
Brazil	20,239	11,550	32,885	0	0	64,674
Chile	0	0	0	0	8,645	8,645
China	30,112	0	0	0	0	30,112
Columbia	4,392	0	0	0	0	4,392
Costa Rica	0	0	0	0	1,157	1,157
Denmark	12,303	0	0	0	0	12,303
Ecuador	0	0	0	0	48	48
France	3,709	0	0	0	0	3,709
India	62,232	0	0	0	0	62,232
Indonesia	11,657	0	0	0	0	11,657
Japan	14,200	11,655	6,469	0	6,458	38,782
Korea	18,558	0	0	0	0	18,558
Malaysia	21,306	0	0	0	0	21,306
Mexico	337	0	0	0	41	378
New Zealand	3,686	1,828	0	0	0	5,514
Panama	0	0	826	0	386	1,212
Philippines	7,705	0	0	0	19	7,724
Switzerland	10,686	0	10,527	0	0	21,213
Taiwan	19,701	0	0	0	0	19,701
TOTAL AG:	240,823	25,033	70,834	0	18,623	355,313
NON-AGRICULTURAL						
Japan	87	-	-	3,433	0	3,520
Mexico	216	-	-	0	14	230
United Kingdom	50	-	-	0	0	50
TOTAL NON-AG:	353	-	-	3,433	14	3,800
TOTAL EXPORTS:	241,176	25,033	70,834	3,433	18,637	359,113

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Alabama	1,280	14	4,502	54	5,850
Alaska	29	0	257	0	286
Arizona	0	0	0	0	0
Arkansas	0	0	74	15	89
California	0	0	0	28	28
Colorado	0	0	0	0	0
Connecticut	0	81	177	0	258
Delaware	0	0	210	0	210
Florida	2,030	836	805	62	3,733
Georgia	1,145	972	1,869	0	3,986
Hawaii	0	871	0	0	871
Idaho	0	(31)	157	319	445
Illinois	525	6,745	1,016	559	8,845
Indiana	659	3,274	38	287	4,258
Iowa	22	8,059	5,068	33	13,982
Kansas	0	0	128	61	189
Kentucky	0	5,839	709	25	6,573
Louisiana	0	0	61	0	61
Maine	0	0	130	0	130
Maryland	0	0	130	97	227
Massachusetts	0	0	137	0	137
Michigan	141	3,461	1,452	440	5,494
Minnesota	581	1,758	4,152	56	6,547
Mississippi	0	(258)	0	(945)	(1,203)
Missouri	0	2,488	4,856	141	7,485
Montana	0	0	128	57	185
Nebraska	0	16	0	304	320
Nevada	0	0	0	0	0
New Hampshire	0	0	36	0	36
New Jersey	0	0	180	104	284
New Mexico	0	0	0	0	0
New York	0	217	2,321	30	2,568
North Carolina	607	1,554	621	0	2,782
North Dakota	0	0	447	0	447
Ohio	80	1,920	3,021	154	5,175
Oklahoma	0	0	0	0	0
Oregon	0	11	776	0	787
Pennsylvania	0	0	1,795	156	1,951
Rhode Island	0	0	0	0	0
South Carolina	242	634	244	0	1,120
South Dakota	0	0	32	0	32
Tennessee	0	13	3,626	34	3,673
Texas	0	0	0	63	63
Utah	19	0	0	0	19
Vermont	0	235	31	0	266
Virginia	61	0	73	26	160
Washington	53	70	179	26	328
West Virginia	0	180	0	0	180
Wisconsin	56	10,413	1,526	162	12,159
Wyoming	0	0	0	0	0
TOTAL U.S.:	7,532	50,172	40,964	2,348	101,016
CANADA					
Alberta	0	16	69	0	85
British Columbia	0	75	6,141	25	6,241
Manitoba	0	(265)	149	0	(116)
New Brunswick	0	167	138	0	305
Newfoundland	0	0	0	0	0
Nova Scotia	0	0	0	0	0
Ontario	40	1,787	400	52	2,279
Pr.Edw.Isle	0	0	54	0	54
Quebec	0	166	182	0	348
Saskatchewan	0	0	50	22	72
TOTAL CAN:	40	1,946	7,183	99	9,268
*EXPORT SALES:	198,208	20,315	50,072	0	268,595
TOTAL AG SALES...	205,780	72,433	98,219	2,447	378,879
NON-AG U.S.	7,179	-	-	2,584	9,763
NON-AG CANADA	362	-	-	15	377
*NON-AG EXPORTS	137	-	-	3,433	3,570
TOTAL NON-AG:	7,678	-	-	6,032	13,710
GRAND TOTAL	213,458	72,433	98,219	8,479	392,589

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K20)

JULY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	13,458	0	13,458
Brazil	4,600	6,832	19,618	0	31,050
China	30,112	0	0	0	30,112
Denmark	12,303	0	0	0	12,303
France	3,709	0	0	0	3,709
India	46,434	0	0	0	46,434
Indonesia	11,657	0	0	0	11,657
Japan	7,751	11,655	6,469	0	25,875
Korea	18,558	0	0	0	18,558
Malaysia	21,306	0	0	0	21,306
New Zealand	3,686	1,828	0	0	5,514
Philippines	7,705	0	0	0	7,705
Switzerland	10,686	0	10,527	0	21,213
Taiwan	19,701	0	0	0	19,701
TOTAL AG:	198,208	20,315	50,072	0	268,595
NON-AGRICULTURAL					
Japan	87	-	-	3,433	3,520
United Kingdom	50	-	-	0	50
TOTAL NON-AG:	137	-	-	3,433	3,570
TOTAL EXPORTS:	198,345	20,315	50,072	3,433	272,165

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K20)

JULY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Alabama	2,078	63	15	92	440	3,488
Alaska	0	0	0	0	0	0
Arizona	76	0	15	0	0	91
Arkansas	0	0	76	0	55	131
California	1,139	570	350	0	576	2,635
Colorado	60	0	30	0	12	102
Connecticut	0	0	0	0	5	5
Delaware	0	0	0	0	27	27
Florida	93	0	0	0	1,735	1,828
Georgia	60	15	0	0	1,233	1,308
Hawaii	181	190	0	0	34	405
Idaho	80	111	237	0	16	444
Illinois	0	0	15	15	25	55
Indiana	0	0	0	0	81	81
Iowa	30	0	170	0	0	200
Kansas	219	93	1,056	60	45	1,473
Kentucky	1	0	0	0	5	6
Louisiana	0	31	76	0	0	107
Maine	0	0	0	0	0	0
Maryland	0	0	0	0	13	13
Massachusetts	0	0	0	0	41	41
Michigan	0	0	0	0	17	17
Minnesota	0	0	0	0	62	62
Mississippi	0	257	16	0	0	273
Missouri	33	176	1,925	13	136	2,283
Montana	0	0	0	0	0	0
Nebraska	50	0	15	0	145	210
Nevada	0	15	0	0	0	15
New Hampshire	0	0	0	0	0	0
New Jersey	0	0	0	25	23	48
New Mexico	0	0	79	87	74	240
New York	0	0	0	0	73	73
North Carolina	61	0	0	0	832	893
North Dakota	0	0	0	0	0	0
Ohio	0	0	0	0	216	216
Oklahoma	45	16	853	14	45	978
Oregon	48	82	73	0	11	214
Pennsylvania	42	0	62	0	131	235
Rhode Island	0	0	0	0	0	0
South Carolina	120	0	0	25	481	626
South Dakota	0	0	0	0	0	0
Tennessee	0	0	0	0	0	0
Texas	2,178	654	2,145	410	287	5,674
Utah	12	14	15	162	7	210
Vermont	0	0	0	0	30	30
Virginia	0	0	0	0	0	0
Washington	0	0	0	0	20	20
West Virginia	0	0	0	0	0	0
Wisconsin	24	0	0	0	105	129
Wyoming	0	61	0	0	0	61
TOTAL U.S.:	7,430	2,348	7,228	903	7,038	24,947
CANADA						
Alberta	0	0	0	0	0	0
British Columbia	0	0	0	0	0	0
Manitoba	0	0	0	0	0	0
New Brunswick	0	0	0	0	5	5
Newfoundland	0	0	0	0	0	0
Nova Scotia	0	0	0	0	0	0
Ontario	0	0	0	0	39	39
Pr.Edw.Isle	0	0	0	0	10	10
Quebec	0	0	0	0	3	3
Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	57	57
*EXPORT SALES:	42,615	4,718	20,762	0	18,623	86,718
TOTAL AG SALES...	50,045	7,066	27,990	903	25,718	111,722
NON-AG U.S.	10,206	-	-	4,623	173	15,002
NON-AG CANADA	0	-	-	0	12	12
*NON-AG EXPORTS	216	-	-	0	14	230
TOTAL NON-AG:	10,422	-	-	4,623	199	15,244
GRAND TOTAL	60,467	7,066	27,990	5,526	25,917	126,966

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K2O)

JULY, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	0	0
Australia	0	0	0	0	1,869	1,869
Bangladesh	0	0	0	0	0	0
Belgium	0	0	6,669	0	0	6,669
Brazil	15,639	4,718	13,267	0	0	33,624
Chile	0	0	0	0	8,645	8,645
China	0	0	0	0	0	0
Columbia	4,392	0	0	0	0	4,392
Costa Rica	0	0	0	0	1,157	1,157
Denmark	0	0	0	0	0	0
Dom. Republic	0	0	0	0	0	0
Ecuador	0	0	0	0	48	48
France	0	0	0	0	0	0
Guatemala	0	0	0	0	0	0
Haiti	0	0	0	0	0	0
Honduras	0	0	0	0	0	0
India	15,798	0	0	0	0	15,798
Indonesia	0	0	0	0	0	0
Ireland	0	0	0	0	0	0
Italy	0	0	0	0	0	0
Jamaica	0	0	0	0	0	0
Japan	6,449	0	0	0	6,458	12,907
Korea	0	0	0	0	0	0
Malaysia	0	0	0	0	0	0
Martinique	0	0	0	0	0	0
Mexico	337	0	0	0	41	378
New Zealand	0	0	0	0	0	0
Panama	0	0	826	0	386	1,212
Peru	0	0	0	0	0	0
Philippines	0	0	0	0	19	19
Puerto Rico	0	0	0	0	0	0
South Africa	0	0	0	0	0	0
Sri Lanka	0	0	0	0	0	0
Switzerland	0	0	0	0	0	0
Taiwan	0	0	0	0	0	0
Thailand	0	0	0	0	0	0
United Kingdom	0	0	0	0	0	0
Uruguay	0	0	0	0	0	0
Venezuela	0	0	0	0	0	0
West Germany	0	0	0	0	0	0
TOTAL AG:	42,615	4,718	20,762	0	18,623	86,718
NON-AGRICULTURAL						
Mexico	216	-	-	0	14	230
TOTAL NON-AG:	216	-	-	0	14	230
TOTAL EXPORTS:	42,831	4,718	20,762	0	18,637	86,948

POTASH & PHOSPHATE INSTITUTE 10/20/86 A8720-1

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL STATE		AUG 1986	AUG 1985	JUL-AUG 1986/87	JUL-AUG 1985/86
AL	Alabama	3,611	13,807	12,949	16,445
AK	Alaska	274	0	560	0
AZ	Arizona	40	37	131	37
AR	Arkansas	224	2,069	444	3,222
CA	California	2,096	3,285	4,759	5,723
CO	Colorado	305	211	407	319
CT	Connecticut	69	100	332	408
DE	Delaware	69	604	306	719
FL	Florida	6,623	5,927	12,184	13,876
GA	Georgia	8,911	6,786	14,205	10,671
HI	Hawaii	58	0	1,334	(16)
ID	Idaho	949	1,083	1,838	2,112
IL	Illinois	91,735	120,286	100,635	140,666
IN	Indiana	14,526	35,357	18,865	41,402
IA	Iowa	31,312	71,091	45,494	87,361
KS	Kansas	2,171	2,601	3,833	4,079
KY	Kentucky	6,123	9,636	12,702	17,021
LA	Louisiana	1,120	1,085	1,288	4,125
ME	Maine	37	0	167	165
MD	Maryland	281	691	521	960
MA	Massachusetts	61	250	239	396
MI	Michigan	7,902	27,372	13,413	31,958
MN	Minnesota	16,088	29,535	22,697	44,075
MS	Mississippi	82	107	(848)	2,425
MO	Missouri	20,540	12,146	30,308	35,068
MT	Montana	645	612	830	646
NE	Nebraska	553	1,557	1,083	2,338
NV	Nevada	0	0	15	0
NH	New Hampshire	30	34	66	123
NJ	New Jersey	550	448	882	667
NM	New Mexico	226	379	466	669
NY	New York	1,741	3,156	4,382	6,046
NC	North Carolina	1,393	18,221	5,068	21,707
ND	North Dakota	1,734	1,585	2,181	2,232
OH	Ohio	41,290	53,774	46,681	72,740
OK	Oklahoma	2,041	2,253	3,019	3,289
OR	Oregon	1,350	1,055	2,351	1,537
PA	Pennsylvania	2,272	2,462	4,458	5,984
RI	Rhode Island	60	123	60	202
SC	South Carolina	15,749	5,769	17,495	6,518
SD	South Dakota	272	734	304	918
TN	Tennessee	6,217	6,500	9,890	11,289
TX	Texas	5,939	9,336	11,676	16,457
UT	Utah	510	52	739	(1,033)
VT	Vermont	243	414	539	978
VA	Virginia	331	1,816	491	9,169
WA	Washington	2,574	2,908	2,922	5,360
WV	West Virginia	88	28	268	163
WI	Wisconsin	17,469	25,909	29,757	45,034
WY	Wyoming	100	103	161	157
	TOTAL U.S.:	318,584	483,294	444,547	676,407
CANADA					
AB	Alberta	875	486	960	1,122
BC	Brit. Columbia	37	44	6,278	232
MB	Manitoba	832	412	716	487
NB	New Brunswick	96	30	406	(167)
NF	Newfoundland	0	108	0	108
NS	Nova Scotia	79	60	79	1,146
ON	Ontario	10,131	16,355	12,449	19,005
PE	Pr.Edward Isle	117	93	181	(351)
PQ	Quebec	1,076	4,444	1,427	5,208
SK	Saskatchewan	203	51	275	461
	TOTAL CAN:	13,446	22,083	22,771	27,251
EXPORT SALES:		203,368	190,233	558,681	374,784
TOTAL AGRICULTURAL		535,398	695,610	1,025,999	1,078,442
Non-Ag U.S.		24,861	36,501	49,626	63,343
	Canada	1,518	1,758	1,907	4,656
	Exports	432	6,566	4,232	8,971
TOTAL NON-AGRICULTURAL		26,811	44,825	55,765	76,970
GRAND TOTAL.....		562,209	740,435	1,081,764	1,155,412

POTASH & PHOSPHATE INSTITUTE
POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

AUGUST, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	1,587	554	930	439	101	3,611
AK Alaska	0	62	212	0	0	274
AZ Arizona	38	0	0	0	2	40
AR Arkansas	0	0	187	0	37	224
CA California	717	320	448	42	569	2,096
CO Colorado	60	0	200	14	31	305
CT Connecticut	0	0	58	0	11	69
DE Delaware	0	0	0	0	69	69
FL Florida	2,434	818	596	311	2,464	6,623
GA Georgia	864	591	5,402	781	1,273	8,911
HI Hawaii	0	0	0	0	58	58
ID Idaho	90	420	344	95	0	949
IL Illinois	484	86,090	3,448	1,457	256	91,735
IN Indiana	490	13,224	449	204	159	14,526
IA Iowa	1,281	19,802	9,273	908	48	31,312
KS Kansas	163	580	1,248	151	29	2,171
KY Kentucky	31	654	5,398	25	15	6,123
LA Louisiana	0	62	1,044	14	0	1,120
ME Maine	0	0	37	0	0	37
MD Maryland	0	0	122	48	111	281
MA Massachusetts	0	0	61	0	0	61
MI Michigan	27	4,255	3,489	100	31	7,902
MN Minnesota	0	4,934	10,726	395	33	16,088
MS Mississippi	0	16	61	0	5	82
MO Missouri	608	5,895	13,679	325	33	20,540
MT Montana	0	0	623	22	0	645
NE Nebraska	38	79	220	105	111	553
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	30	0	0	30
NJ New Jersey	0	158	179	153	60	550
NM New Mexico	0	0	61	48	117	226
NY New York	59	267	1,275	43	97	1,741
NC North Carolina	120	425	689	31	128	1,393
ND North Dakota	0	137	1,445	152	0	1,734
OH Ohio	3,162	22,868	14,776	149	335	41,290
OK Oklahoma	316	159	1,488	33	45	2,041
OR Oregon	3	106	1,211	0	30	1,350
PA Pennsylvania	379	61	1,473	220	139	2,272
RI Rhode Island	0	0	60	0	0	60
SC South Carolina	15,180	48	428	0	93	15,749
SD South Dakota	0	31	226	15	0	272
TN Tennessee	0	(64)	6,281	(6)	6	6,217
TX Texas	2,045	471	2,734	242	447	5,939
UT Utah	379	65	62	0	4	510
VT Vermont	0	60	152	0	31	243
VA Virginia	87	(51)	151	121	23	331
WA Washington	1,743	182	397	252	0	2,574
WV West Virginia	0	75	13	0	0	88
WI Wisconsin	21	13,103	4,092	123	130	17,469
WY Wyoming	0	35	59	0	6	100
TOTAL U.S.:	32,406	176,492	95,537	7,012	7,137	318,584
CANADA						
AB Alberta	12	0	731	132	0	875
BC Brit. Columbia	0	8	22	7	0	37
MB Manitoba	0	627	205	0	0	832
NB New Brunswick	0	24	72	0	0	96
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	79	0	0	0	79
ON Ontario	13	4,930	4,968	93	127	10,131
PE Pr.Edward Isle	0	47	70	0	0	117
PQ Quebec	0	1,052	19	0	5	1,076
SK Saskatchewan	0	0	203	0	0	203
TOTAL CAN:	25	6,767	6,290	232	132	13,446
*EXPORT SALES:	105,086	12,669	68,100	13,651	3,862	203,368
TOTAL AG SALES...	137,517	195,928	169,927	20,895	11,131	535,398
NON-AG U.S.	17,543	-	-	7,198	120	24,861
NON-AG CANADA	1,352	-	-	119	47	1,518
*NON-AG EXPORTS	432	-	-	0	0	432
TOTAL NON-AG...	19,327	-	-	7,317	167	26,811
GRAND TOTAL.....	156,844	195,928	169,927	28,212	11,298	562,209

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

AUGUST, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	482	0	0	0	482
Australia	0	0	10,450	0	8	10,458
Belgium	7,275	0	0	0	0	7,275
Brazil	18,946	12,187	46,405	0	0	77,538
Dom. Republic	0	0	2,083	0	84	2,167
India	666	0	0	0	0	666
Indonesia	13,461	0	0	0	0	13,461
Ireland	0	0	6,669	0	0	6,669
Japan	10,032	0	0	6,568	3,666	20,266
Korea	6,933	0	0	7,083	0	14,016
Malaysia	16,418	0	0	0	0	16,418
Mexico	15,297	0	0	0	46	15,343
New Zealand	1,475	0	0	0	0	1,475
Panama	0	0	0	0	2	2
Peru	2,812	0	0	0	0	2,812
Philippines	0	0	0	0	56	56
Switzerland	11,771	0	0	0	0	11,771
United Kingdom	0	0	2,493	0	0	2,493
TOTAL AG:	105,086	12,669	68,100	13,651	3,862	203,368
NON-AGRICULTURAL						
Japan	87	-	-	0	0	87
Mexico	270	-	-	0	0	270
United Kingdom	75	-	-	0	0	75
TOTAL NON-AG:	432	-	-	0	0	432
TOTAL EXPORTS:	105,518	12,669	68,100	13,651	3,862	203,800

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K20)

AUGUST, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	1,587	489	930	48	3,054
AK Alaska	0	62	212	0	274
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	76	0	76
CA California	0	0	0	28	28
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	58	0	58
DE Delaware	0	0	0	0	0
FL Florida	2,341	818	556	311	4,026
GA Georgia	669	591	5,402	781	7,443
HI Hawaii	0	0	0	0	0
ID Idaho	0	5	178	95	278
IL Illinois	484	86,090	2,658	1,266	90,498
IN Indiana	490	13,224	449	204	14,367
IA Iowa	1,269	19,786	6,461	908	28,424
KS Kansas	0	0	7	45	52
KY Kentucky	27	654	5,398	25	6,104
LA Louisiana	0	0	984	0	984
ME Maine	0	0	37	0	37
MD Maryland	0	0	122	48	170
MA Massachusetts	0	0	61	0	61
MI Michigan	27	4,255	3,489	100	7,871
MN Minnesota	0	4,934	10,726	395	16,055
MS Mississippi	0	0	61	0	61
MO Missouri	608	5,130	8,699	235	14,672
MT Montana	0	0	623	22	645
NE Nebraska	0	15	158	105	278
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	30	0	30
NJ New Jersey	0	158	179	153	490
NM New Mexico	0	0	0	0	0
NY New York	59	267	1,275	43	1,644
NC North Carolina	0	425	689	31	1,145
ND North Dakota	0	137	1,445	152	1,734
OH Ohio	3,162	22,868	14,776	134	40,940
OK Oklahoma	0	0	45	0	45
OR Oregon	0	60	938	0	998
PA Pennsylvania	365	61	1,473	178	2,077
RI Rhode Island	0	0	60	0	60
SC South Carolina	15,180	48	428	0	15,656
SD South Dakota	0	31	226	15	272
TN Tennessee	0	(64)	6,281	(6)	6,211
TX Texas	0	0	0	0	0
UT Utah	375	0	0	0	375
VT Vermont	0	60	152	0	212
VA Virginia	87	(51)	151	121	308
WA Washington	51	167	352	252	822
WV West Virginia	0	75	13	0	88
WI Wisconsin	0	13,103	4,092	123	17,318
WY Wyoming	0	0	59	0	59
TOTAL U.S.:	26,781	173,398	80,009	5,812	286,000
CANADA					
AB Alberta	12	0	731	132	875
BC Brit. Columbia	0	8	22	7	37
MB Manitoba	0	627	205	0	832
NB New Brunswick	0	24	72	0	96
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	79	0	0	79
ON Ontario	13	4,930	4,968	93	10,004
PE Pr.Edward Isle	0	47	70	0	117
PQ Quebec	0	1,052	19	0	1,071
SK Saskatchewan	0	0	203	0	203
TOTAL CAN:	25	6,767	6,290	232	13,314
*EXPORT SALES:	86,287	12,187	51,679	13,651	163,804
TOTAL AGRICULTURAL..	113,093	192,352	137,978	19,695	463,118
NON-AG U.S.	8,687	-	-	7,198	15,885
NON-AG CANADA	1,352	-	-	119	1,471
*NON-AG EXPORTS	162	-	-	0	162
TOTAL NON-AG:	10,201	-	-	7,317	17,518
GRAND TOTAL.....	123,294	192,352	137,978	27,012	480,636

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K20)

AUGUST, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	10,450	0	10,450
Brazil	12,568	12,187	38,736	0	63,491
India	666	0	0	0	666
Indonesia	13,461	0	0	0	13,461
Japan	5,376	0	0	6,568	11,944
Korea	6,933	0	0	7,083	14,016
Malaysia	16,418	0	0	0	16,418
Mexico	14,807	0	0	0	14,807
New Zealand	1,475	0	0	0	1,475
Peru	2,812	0	0	0	2,812
Switzerland	11,771	0	0	0	11,771
United Kingdom	0	0	2,493	0	2,493
TOTAL AG:	86,287	12,187	51,679	13,651	163,804
NON-AGRICULTURAL					
Japan	87	-	-	0	87
United Kingdom	75	-	-	0	75
TOTAL NON-AG:	162	-	-	0	162
TOTAL EXPORTS:	86,449	12,187	51,679	13,651	163,966

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K20)

AUGUST, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	65	0	391	101	557
AK Alaska	0	0	0	0	0	0
AZ Arizona	38	0	0	0	2	40
AR Arkansas	0	0	111	0	37	148
CA California	717	320	448	14	569	2,068
CO Colorado	60	0	200	14	31	305
CT Connecticut	0	0	0	0	11	11
DE Delaware	0	0	0	0	69	69
FL Florida	93	0	40	0	2,464	2,597
GA Georgia	195	0	0	0	1,273	1,468
HI Hawaii	0	0	0	0	58	58
ID Idaho	90	415	166	0	0	671
IL Illinois	0	0	790	191	256	1,237
IN Indiana	0	0	0	0	159	159
IA Iowa	12	16	2,812	0	48	2,888
KS Kansas	163	580	1,241	106	29	2,119
KY Kentucky	4	0	0	0	15	19
LA Louisiana	0	62	60	14	0	136
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	111	111
MA Massachusetts	0	0	0	0	0	0
MI Michigan	0	0	0	0	31	31
MN Minnesota	0	0	0	0	33	33
MS Mississippi	0	16	0	0	5	21
MO Missouri	0	765	4,980	90	33	5,868
MT Montana	0	0	0	0	0	0
NE Nebraska	38	64	62	0	111	275
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	60	60
NM New Mexico	0	0	61	48	117	226
NY New York	0	0	0	0	97	97
NC North Carolina	120	0	0	0	128	248
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	15	335	350
OK Oklahoma	316	159	1,443	33	45	1,996
OR Oregon	3	46	273	0	30	352
PA Pennsylvania	14	0	0	42	139	195
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	93	93
SD South Dakota	0	0	0	0	0	0
TN Tennessee	0	0	0	0	6	6
TX Texas	2,045	471	2,734	242	447	5,939
UT Utah	4	65	62	0	4	135
VT Vermont	0	0	0	0	31	31
VA Virginia	0	0	0	0	23	23
WA Washington	1,692	15	45	0	0	1,752
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	21	0	0	0	130	151
WY Wyoming	0	35	0	0	6	41
TOTAL U.S.:	5,625	3,094	15,528	1,200	7,137	32,584
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	0	0
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	127	127
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	5	5
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	132	132
*EXPORT SALES:	18,799	482	16,421	0	3,862	39,564
TOTAL AGRICULTURAL..	24,424	3,576	31,949	1,200	11,131	72,280
NON-AG U.S.	8,856	-	-	0	120	8,976
NON-AG CANADA	0	-	-	0	47	47
*NON-AG EXPORTS	270	-	-	0	0	270
TOTAL NON-AG:	9,126	-	-	0	167	9,293
GRAND TOTAL.....	33,550	3,576	31,949	1,200	11,298	81,573

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K20)

AUGUST, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	482	0	0	0	482
Australia	0	0	0	0	8	8
Belgium	7,275	0	0	0	0	7,275
Brazil	6,378	0	7,669	0	0	14,047
Dom. Republic	0	0	2,083	0	84	2,167
Ireland	0	0	6,669	0	0	6,669
Japan	4,656	0	0	0	3,666	8,322
Mexico	490	0	0	0	46	536
Panama	0	0	0	0	2	2
Philippines	0	0	0	0	56	56
TOTAL AG:	18,799	482	16,421	0	3,862	39,564
NON-AGRICULTURAL						
Mexico	270	-	-	0	0	270
TOTAL NON-AG:	270	-	-	0	0	270
TOTAL EXPORTS:	19,069	482	16,421	0	3,862	39,834